he NASDAQ



WGNB Corp.

P.E., 12-31-02 0-30805 J

WGNB CORP



770-832-3557

Manial Repo



Message from the Lresident



The past year of economic slowdown was a challenging time for most of our customers and, subsequently, for WGNB. Despite the economy, our performance was good.

Many corporations have a stated intent to "get back to the basics" of their respective businesses. Fortunately, your bank never strayed from the fundamentals of good banking practices. Our financial position remains strong, and our lending practices are conservative. This summary of historical financial and operating data illustrates our sound position.

Our mission is to generate long-term, sustained growth in shareholder value as we have in the past. Short-term quarterly fluctuations must not alter our focus on the longer-term objective. The value of 100 shares, which required an initial investment of \$9,500 in 1992, has grown to over \$40,000 by the end of 2002 - an average annual return of 17.4%. We have developed a 5-part strategy to continue building shareholder value.



L. Leighton Alston
President and Chief Executive Officer

First, WGNB must continue to select, train and retain outstanding people. In this report, you will see examples of our employees' effectiveness and involvement in the community. The information on the Board of Directors illustrates how fortunate we are to have them serving the shareholders. Indeed, we believe we have the finest team of employees and directors in the industry.

Second, a key element of the strategy is to execute the basics of our community bank business. We will maintain the customer focus that our founders expressed as "...a desire to render the kind of service you (the customers) expect."

Our third strategy is to expand services with our existing customers. During 2002, we introduced a host of services including "My I.D." TM, a comprehensive program designed to protect customer information and prevent identity theft, and an expanded on-line banking program.

Increasing market share in our existing trade area comprises our fourth strategy. We are fortunate that our present market area includes some of the fastest growing parts of the greater Metro Atlanta area. Also, there has been a major "shake-up" in our competitive landscape in the last 18 months. WGNB is now the only long-established, locally-owned bank in the community. Our local community knowledge and involvement is important to this market area.

Finally, expanding into adjacent geographic areas is another way to produce growth. This can be achieved by building branches and by making strategic acquisitions. We will be diligent in finding institutions that are compatible with the culture of WGNB. In addition, the financial terms of any acquisition must be in the best interests of the existing shareholders.

During 2002 WGNB successfully completed a 200,000-share secondary stock offering. While additional equity was not required immediately, the additional capital will allow WGNB to maintain a conservative balance sheet while supporting anticipated growth. We prepared for this offering by listing our shares on the NASDAQ stock exchange.



At the Board of Directors meeting in November, our Chairman, Joe Whit Walker, retired. Joe Whit, a Director since 1971, is largely responsible for the outstanding team at the bank today. On behalf of the shareholders, and for myself personally, I want to thank Joe Whit for the many years of dedicated service to WGNB and the community. We look forward to his continued support and friendship in his role as Chairman Emeritus. At that Board meeting, Mr. W.T. "Tommy" Green, Jr. was elected Chairman. Tommy has been a member of the Board since 1988 and is CEO and Chairman of Greenway Medical Technologies. I am delighted to have the support, encouragement and business acumen of Tommy Green. We welcome our newest Board member, Wanda W. Calhoun, who will add a fresh perspective to our Board.

Finally, I would like to thank our customers for the confidence they have shown in WGNB and our employees who continue to provide "...an extra measure of service to all customers..." We look forward to serving you in 2003.

Sincerely,

L. Leighton Alston

President and Chief Executive Officer



(L to R) Dan Butler, Chief Operations Officer; Randy Whitaker, Senior Vice President; H. B. (Rocky) Lipham, III, Executive Vice President; L. Leighton Alston, Chief Executive Officer; Richard A. Duncan, President; Steven J. Haack, Chief Financial Officer; W. Galen Hobbs, Jr., Executive Vice President.







W. T. Green, Jr. Chairman President & CEO Greenway Medical Technologies

W. T. (Tommy) Green, Jr. was elected Chairman of WGNB Corp. in the fall of 2002. He is President and CEO

of Greenway Medical Technologies, a software company that designs applications for healthcare providers. He also founded Greenway Corporation that provided check and document imaging software for financial institutions. His insights are an asset to our Company in our quest to be the most technologically advanced financial institution in our market. Mr. Green is Chairman of the Tanner Medical Foundation, a member of the Board of Directors of the State University of West Georgia Foundation, and has served on the Board of the Company and the Bank since 1988.



Wanda Calhoun *Educator*

Carroll County Board of Education

Wanda Calhoun is the newest director of WGNB Corp., elected effective in December of 2002. She has taught in the Carroll County School System

since 1991. She holds a Bachelor of Science in Education and a Masters in Education from the State University of West Georgia.



L. Leighton Alston

President & Chief Executive Officer WGNB Corp.

Leighton Alston has served West Georgia National Bank since 1978. He has led WGNB Corp. and West Georgia National Bank to national

recognition for outstanding profitability. His experience with the Comptroller of the Currency as an Assistant National Bank Examiner has proven invaluable in his role as President and Chief Executive Officer of WGNB Corp. His commitment to his community is shown in his work with the West Georgia Business and Industrial Leaders Association, the Carroll County Chapter of the Salvation Army, and other worthwhile community organizations. He serves on the Regulation and Taxation Liason Committee for The Community Bankers Association. He is a graduate of the State University of West Georgia and the Graduate School of Banking of the South at LSU.



Grady Woodfin Cole

President and CEO Carroll Realty and Insurance Company

Woody Cole joined Carroll Realty and Insurance in 1978 and immersed himself in community professional

organizations. He is keenly aware of the needs of the region. He holds a degree in Finance from the University of Georgia and has been seated on the Board of West Georgia National Bank and WGNB Corp. since 1992. He currently serves as a director of the Carrollton Housing Authority and is a past director of the Carrollton City School Educational Foundation and the Carrollton Rotary Club.







Richard A. Duncan

President West Georgia National Bank Executive Vice President WGNB Corp.

Richard Duncan has faithfully served West Georgia National Bank for 28

years. In addition to being President of the Bank, he is Executive Vice President of WGNB Corp. He is a Trustee for the West Georgia Foundation. A lifelong resident of Carroll County, he devotes his time to youth sports activities, including the State University of West Georgia Athletic Booster Club and the Carrollton High Athletic Booster Club. He is a graduate of the State University of West Georgia and the Graduate School of Banking of the South at LSU.



L. Richard Plunkett

President Plunkett & Associates

Richard Plunkett provides expertise in the area of finance for WGNB Corp. In addition to being president of his money management and investment

firm, he is a member of the Association for Investment Management and Research, the Society of International Business Fellows and CEO of the World President's Organization. He is a member of the Board of Trustees of the Michael C. Carlos Museum and the State Private Colleges and University Authority.



L.G. (Jack) Joyner

Owner

J & R Construction & Development

Agribusiness and commercial development are important aspects of the region's economy. Jack Joyner's experience in these areas serves him

well as a director of WGNB Corp. and the Bank. He is President of Ivy Bluff Properties, Inc., Ivy Bluff Farms and Joyner Poultry Farms, Inc. He serves his community through work in Masonic organizations, his church and the Carrollton Sertoma Club.



R. David Perry

Retired Pharmacist

Compassionate and knowledgeable, David Perry is one of Carroll County's most respected citizens. He served the needs of our community as a pharmacist for twenty-five years and

then entered the public arena as interim Executive Director of the Carroll County Chamber of Commerce. He was then elected as sole Commissioner of the County and subsequently as Chairman of the Board of Commissioners. He is currently Chairman of the Board of Directors of Tanner Medical Center.



Frank T. Thomasson, III

Division President Thomasson Printing

Tommy Thomasson has served his profession as Chairman of the Board of the Printing Industry of Georgia and has held a position on its Board

of Directors for numerous terms. He is division president of Thomasson Printing Company. His dedication to our community is seen through his service as a director of the Carroll County Chamber of Commerce and as former Chairman of the Carrollton Housing Authority.







Thomas E. Reeve, III, M.D.
Partner
Carrollton Surgical Group

Dr. Reeve is a partner of Carrollton Surgical Group, P. A. and has served as a director of WGNB Corp. and the Bank since 1992. A graduate of

Emory University and the Medical College of Georgia, he completed Surgical Training at the University of Mississippi Medical Center. He is a member of the Medical Association of Georgia and is a Fellow of the American College of Surgeons and a Diplomat of the American Board of Surgery.



Oscar W. Roberts, III
Real Estate and Investments

Since graduating from the State University of West Georgia and studying at Georgia Institute of Technology, Mr. Roberts has owned a variety of retail and service businesses.

He currently serves as a director of the Gateway Investment Corp. His community service includes past membership in the Carrollton Jaycees and past Treasurer of the Carrollton Kiwanis Club.



Thomas T. Richards
President
Richards Mortgage Servicing

An astute businessman, Tom Richard's vision and experience has greatly enhanced the performance of WGNB Corp. He has served as a director of

the Company and the Bank since 1984. He is a graduate of Georgia Institute of Technology and earned his MBA from the Harvard Business School. In addition to his presidency of Richards Mortgage Servicing, he serves on the Board of Directors of Greenway Medical Technologies.



J. Thomas Vance Attorney Tisinger, Tisinger, Vance & Greer

Since graduating from the University of Georgia School of Law, Tommy Vance has concentrated his practice in the areas of business law, municipal

law and healthcare law, serving some of the most respected enterprises in our area. In addition to his law practice, he serves on the Boards of Directors of Greenway Medical Technologies, Northstar Hotels, and Camp Sunshine.



Charles M. Willis, Sr.

The Squire Shop

One of the longest-term directors of the Bank, Charles Willis has served West Georgia National for 30 years. He has distinguished himself as presi-

dent of the Carroll County Chamber of Commerce. He is co-owner of the Squire Shop, a men's store in Carrollton.





Business Description

WGNB Corp. is a \$385 million asset bank holding company headquartered in Carrollton, Georgia. The Company was organized as a business corporation under the laws of the State of Georgia in 1984 and is a registered bank holding company under the federal Bank Holding Company Act of 1956, as amended, and under the bank holding company laws of the State of Georgia. The Company conducts operations in western Georgia through its wholly-owned subsidiary, West Georgia National Bank (the "Bank"). The Bank was organized in 1946 as a national banking association under the federal banking laws of the United States. In 1997, the Company formed a non-bank subsidiary, West Georgia Credit Services, Inc. (the "Finance Company"), which conducts business as "Mortgage & Loan Solutions." The Finance Company's operations were discontinued and the assets were transferred to the Bank and the Company as of December 31, 2002. As of March 7, 2003, the Company had 3,307,767 issued and outstanding shares of common stock, \$1.25 par value per share (the "Common Stock"), held by approximately 800 shareholders of record.

The Company conducts all of its business through the Bank. The executive offices of the Company and the main office of the Bank are located at 201 Maple Street, Carrollton, Georgia 30117.

The Bank

The Bank is a full service commercial bank offering a variety of services customary for community banks of similar size which are designed to meet the banking needs of individuals and small to medium-sized businesses. The Bank attracts most of its deposits and conducts most of its lending transactions from and within its primary service area encompassing Carroll County, Georgia and the western portion of Douglas County, Georgia.

The Bank's main office is located in Carrollton, Georgia. The Bank operates a total of seven branches and six additional 24-hour ATM sites, located in Carroll and Douglas Counties in Georgia. The Bank operates two additional branches in the city of Carrollton, two branches in Villa Rica, one branch in Bowdon and one branch in Douglasville, Georgia.

As a convenience to its customers, the Bank offers at most of its branch locations Saturday banking hours, drive-thru teller windows and 24-hour automated teller machines. The Bank is a member of Honor, Cirrus and several other ATM networks of automated teller machines that permit Bank customers to perform monetary transactions in most cities throughout the southeast and other regions. The Bank also offers Internet banking services through its web site located at www.wgnb.com. Information included on the Bank's web site is not a part of this Report.

Deposit Services. The Bank offers a full range of deposit services including checking accounts, NOW accounts, savings accounts and other time deposits of various types, ranging from money market accounts to longer-term certificates of deposit. The accounts are all offered to the Bank's market area at rates competitive to those offered in the area. All deposits are insured by the Federal Deposit Insurance Corporation (the "FDIC") up to the maximum allowed by law. In addition, the Bank has implemented service charge fee schedules competitive with other financial institutions in its market area covering such matters as maintenance fees on checking accounts, per item processing fees on checking accounts, returned check charges and the like.

As of December 31, 2002, the Bank had deposits of approximately \$299 million, and approximately 26,100 deposit accounts. No material portion of the Bank's deposits relate to one or a few persons or entities (including federal, state and local governments and agencies). The loss of any one or a few principal deposit customers would not be likely to have a material adverse effect on the operations or earnings of the Bank.



The following table sets forth the mix of depository accounts at the Bank as a percentage of total deposits as of December 31, 2002.

Deposit Mix

	<u>At December 31, 2002</u>
Non-interesting bearing demand	12.73%
NOW accounts and money market	41.45%
Savings	3.03%
Time Deposits	
Under \$100,000	29.02%
\$100,000 and over	_13.77%
	100.00%

Lending Services. The Bank's lending business consists principally of making consumer loans to individuals and commercial loans to small and medium-sized businesses and professional concerns. In addition, the Bank makes secured real estate loans, including residential and commercial construction loans, and first and second mortgage loans for the acquisition or improvement of personal residences. As of December 31, 2002, the Bank had approximately \$273 million in total loans outstanding, representing 71% of its total assets of approximately \$385 million. The loan portfolio is made up of both fixed and adjustable rate loans. Approximately 60% of the Company's total loan portfolio is fixed rate and 40% is adjustable rate as of December 31, 2002. No material portion of the Bank's loans is concentrated within a single industry or group of related industries. The Bank is not dependent to any material degree upon any single borrower or a few principal borrowers. The loss of any individual borrower or of a few principal borrowers would not be likely to have a material adverse effect on the operations or earnings of the Bank.

Real Estate Loans. Loans secured by real estate make up the primary component of the Bank's loan portfolio, constituting approximately \$222 million, or 81%, of the Bank's total loans as of December 31, 2002. Approximately 61% of the real estate loans are fixed rate and 39% are adjustable rate. These loans consist of commercial real estate loans, construction and development loans, residential real estate loans and home equity loans. Real estate loans are collateralized by commercial and residential real estate in the Company's primary and secondary market areas. The types of real estate that typically constitute collateral include primary and secondary residences for individuals, including multi-family projects, places of business, real estate for agricultural uses and undeveloped land.

Commercial Loans, Other Than Commercial Loans Secured by Real Estate. The Bank makes loans for commercial purposes in various industries resident to its market area. As of December 31, 2002, commercial loans constituted approximately \$35 million, or 13% of the Bank's total loans. Approximately 59% of commercial loans are fixed rate while 41% are adjustable. The typical commercial loan has a maturity of three years or less and has collateral such as equipment for business use and inventory and may include unsecured working capital lines.

Consumer Loans. The Bank makes a variety of loans to individuals for personal and household purposes, including secured and unsecured installment and term loans and lines of credit. As of December 31, 2002, the Bank held approximately \$16 million of consumer loans, representing 6% of its total loans. Consumer loans are primarily fixed rate in nature with 97% of this loan category carrying fixed rates. These loans are typically collateralized by personal automobiles, recreational vehicles or household items and may include unsecured loans to individuals.

Other Lending Activities. The Bank also engages in secondary-market mortgage activities whereby the Bank originates mortgage loans on behalf of investor correspondent banks who fund the loans. The investor correspondent banks underwrite and price the loans and the Bank receives a fee for originating and packaging the loans. Periodically, the Bank receives discount points depending on the pricing of the loan. No mortgage loans are held by the Bank for resale nor does the Bank service third party loans.



Risks Associated with Lending Activities. Consumer and non-mortgage loans to individuals entail greater risk than do residential mortgage loans, particularly in the case of loans that are unsecured or secured by rapidly depreciating assets such as automobiles. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation. In addition, consumer loan collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount that can be recovered on such loans.

Commercial loans and loans secured by commercial and multi-family real estate properties are generally larger and involve greater degree of credit risk than one- to four-family residential mortgage loans. Because payments on these loans are often dependent on the successful operation of the business or management of the property, repayment of such loans may be subject to adverse conditions in the economy or real estate markets. It has been the Bank's practice to underwrite such loans based on its analysis of the amount of cash flow generated by the business and the resulting ability of the borrower to meet its payment obligations. In addition, the Bank, in general, seeks to obtain a personal guarantee of the loan by the owner of the business and, under certain circumstances, seeks additional collateral.

Construction loans are generally considered to involve a higher degree of credit risk than residential mortgage loans. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the security property's value upon completion of construction as compared to the estimated costs of construction, including interest and fees. In addition, the Bank assumes certain risks associated with the borrower's ability to complete construction in a timely and workmanlike manner. If the estimate of value proves to be inaccurate, or if construction is not performed timely or in a quality manner, the Bank may be confronted with a project which, when completed, has a value insufficient to assure full repayment or to advance funds beyond the amount originally committed to permit completion of the project.

Target Concentrations & Loan Portfolio Mix. The Bank has target concentration and portfolio mix limits written in its loan policy. The goal of the policy is to avoid concentrations that would result in particular loan or collateral type, industry or geographic area comprising a large part of the whole portfolio. The portfolio should be varied enough to obtain a balance of maximum yield and minimum risk. The loan portfolio mix is reported and reviewed quarterly by the Board of Directors. Concentration targets are evaluated periodically to determine changes in risk profiles and market need. The following represents maximum target concentrations of loans by category as a percentage of total loans:

Single-payment loans	25%
Unsecured loans	6%
Loans secured by:	
Residential real estate	30%
Commercial real estate	35%
Convenience stores assets	6%
Hotels/motels	5%
Poultry facilities	7%
Acquisition & development/construction loans	20%
Commercial and industrial purpose loans	20%
Exceptions to primary and secondary trade area	10%

While the loan policy includes a provision generally limiting all types of real estate loans to 75% of the total loan portfolio, the executive loan committee can approve loans that exceed the policy limits on a case by case basis where warranted. Although, in aggregate, it accounts for a large portion of the loan portfolio, real estate lending has historically been the Company's lowest loan loss category.

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Company Overview, continued

Legal Lending Limit. The Bank is subject to loans to one borrower limitations prescribed for national banks by the Office of the Comptroller of the Currency. The legal lending limit to a single borrower by regulation is 15% of a bank's total capital plus reserves, plus an additional 10% of a bank's capital and reserves if the amount exceeding the 15% general limit is secured by readily marketable securities. The Bank, however, has adopted an internal policy requiring all exposure above 15% of capital and reserves to be approved by the entire Board of Directors unless certain conditions are met including one or more of the following:

- the amounts exceeding the limit are sold on a non-recourse basis;
- the amounts exceeding the limit are secured by readily marketable securities, up to a limit of 25% of capital and reserves;
- the amounts exceeding the limit are secured by a perfected first lien security interest in one-to-four family real estate in an amount that does not exceed 80% of the appraised value of the property and the outstanding indebtedness to the borrower does not exceed the lesser of 20% (or 25% with the approval of a majority of the Board of Directors subject to certain additional restrictions) of capital and reserves, or \$10 million;
- the amounts exceeding the limit are for small business purposes and secured by non-farm nonresidential properties or are commercial or industrial loans but in no event can the outstanding indebtedness exceed the lesser of 20% (or 25% with the approval of a majority of the Board of Directors subject to certain additional restrictions) of capital and reserves or \$10 million.

Loan Underwriting Standards. Management recognizes the importance of character and past performance as consideration in the lending decision process. In analyzing a credit relationship, primary emphasis is placed on adequacy of cash flow and the ability of the borrower to service the debt. Secondary emphasis is placed on the past performance of the borrower, the type or value of the collateral, the amount of net worth present or any performance of endorsers or guarantor that has not been proven.

Collateral is not considered a substitute for the borrower's ability to repay. Collateral serves as a way to control the borrower and provide additional sources of repayment in the event of default. The quality and liquidity of the collateral are of paramount importance and must be confirmed before the loan is made. The Bank has loan to value and margin guidelines that are varied depending on the type of collateral offered. Loans secured by liquid assets and securities carry margins of 75% to 100% depending on the liquidity and price volatility of the asset. In general, loans to value on various types of real estate range from a high of 85% to a low of 60%. Installment loans, in general, require a loan to collateral value of at least 80%. In addition, there are limits on terms of repayment of loans for automobiles and related collateral which are dependent on the age of the asset. There are certain exceptions to the loan to value guidelines that are dependent on the overall creditworthiness of the borrower.

Loan Approval. The Bank's loan approval policies provide for various levels of officer lending authority. When the aggregate outstanding loans to a single borrower exceeds an individual officer's lending authority, the loan request must be considered and approved by an officer with a higher lending limit or an officers' loan committee (the "OLC"). Individual officer's secured and unsecured lending limits range from \$5,000 to \$100,000, depending on seniority. The OLC, which consists of the president, executive vice president, two senior vice presidents and other lenders, has a lending limit of \$300,000 for secured and \$100,000 for unsecured loans. Loans between \$300,000 and the Bank's legal lending limit must be approved by an executive loan committee, which is made up of the CEO of the Company, the President of the Bank and six outside directors.

Loan Review. The Bank has a comprehensive loan review process involving an independent loan review officer and lending officers. The loan review process is designed to promote early identification of credit quality problems. All loan officers are charged with the responsibility of rating their loans. The Bank's independent loan review officer is charged with the responsibility of ensuring that all problem loans and all loan or line of credit relationships in excess of \$350,000 are reviewed annually, with random sample checks on consumer loans and other loans less than \$350,000. Additionally, the loan review officer monitors the loan rating system to ensure proper risk identification. The Bank's risk identification process is also reviewed by its regulators and its independent auditors. Upgrades and credit risk grades require the approval of the loan review officer. In the event of disagreement, the executive loan committee makes the final decision.



Market Area

The following statistical data is based on information contained in a report published by the State University of West Georgia Department of Economics dated October 29, 2002 and information published by the FDIC on its web site.

The Bank's primary market area includes all of Carroll County, Georgia and the western portion of Douglas County, Georgia. Approximately 98% of the Bank's deposit customers reside in Carroll County, although it attracts some loan business from neighboring Douglas and Paulding Counties. The Bank's secondary market area includes the Georgia counties of Paulding, Douglas, Heard, Haralson and Coweta, and the Alabama counties of Clebourne and Randolph. Carroll County is located approximately 45 miles southwest of Atlanta and 90 miles east of Birmingham, Alabama. Carroll County's major industries include manufacturing, wholesale trade, food processing, paper and lumber products, construction and health services. The State University of West Georgia, which serves more than 9,000 students, and Tanner Medical Center are located in Carrollton, which is the county seat and the location of the Bank's main office.

Carroll County's population has grown steadily but relatively slowly when compared to some metro Atlanta counties, reflecting an average annual growth rate of 2.0% from 1990 to 2000. Its growth rate is also lower than that for the State of Georgia. Out of 159 Georgia counties, Carroll County ranks 29th in land area and 23rd in population. According to 2000 census data, median household income for Carroll County was \$38,799, which ranked 40th among Georgia counties. The unemployment rate for Carroll County in August 2002 was 7.2%, which was above the state's unemployment rate of 4.7%. Per capita income for 2000 in Carroll County was \$21,678, which was 78% of the average for the state as a whole and 74% of the national average. Carroll County's personal income of \$1.91 billion in 2000 ranked 25th for all of Georgia's counties.

Based on the most recent statistical data available for 2001, housing activity in Carroll County remained at record levels. A total of 2,343 housing units, comprised of 1,709 single family and 634 multi-family units, were permitted in 2001. Because of the zero job growth in Carroll County, permit data for the first three quarters of 2002 indicated a decline in residential construction. As of August 2002, 648 single-family permits were issued, compared to 978 for the same period in 2001, with communities near I-20 reflecting the greatest share of the residential construction activity in 2002.

Carroll County's industrial base remains heavily manufacturing with that sector accounting for 27.9% of total earnings in 2000. Non-durable goods manufacturing is concentrated in food processing, apparel and paper products. Durable goods manufacturing is heavily concentrated in primary metals. The share of earnings related to services rose to 20.2% in 2000. During the 1990's, employment grew at an average annual rate of 1.4%, down substantially from the 2.9% annual rate in the 1980's and the 4.1% rate in the 1970's. Industries with the fastest employment growth were wholesale trade, which grew at an average annual rate of 4.2%, followed by local government at 3.3% and services at 3.0%. Manufacturing employment fell at an average annual rate of 1.6% in the last ten years.

Carroll County's manufacturing base is likely to be positively impacted by a number of significant expansions. Janus International Corporation, an overhead rolling door manufacturer, opened a plant near I-20. Janus currently employs about 100 workers and company officials anticipate increasing its work force to 400 by 2006. A Villa Rica manufacturer, PrintPack, Inc., anticipates adding 150 to 200 workers to the 200 it currently employs by 2005. Additionally, Carrollton has attracted an auto parts manufacturing plant owned by Decoma International, Incorporated. Decoma's new plant is expected to employ 300 workers.

Carroll County continues to be the largest deposit base county in the Bank's market area with Douglas County, to its east, and Paulding County, to its north, emerging as deposit growth areas. The compound annual growth rate for deposits at financial institutions in Carroll County for the years 1993-2002 was 5.1%. The amount of total deposits in Carroll County was approximately \$1.10 billion as of June 30, 2002, compared to total deposits of approximately \$710 million as of June 30, 1993. Douglas County had the second largest deposit base in our market area with \$809 million in total deposits, and Paulding County coming in third with \$547 million in total deposits, as of June 30, 2002. The Bank held a market share of 23.7% of total deposits in Carroll County as of June 30, 2002, representing the largest deposit market share for any financial institution located in Carroll County.



The Bank established two branches in the Douglas County market over the past three years. Douglas County ranks 139th out of 159 counties in land area, but 16th in population in Georgia. Over the last decade, Douglas County's population increased by almost 30% with migration accounting for 65% of that growth. Douglas County's median household income was \$50,108 in 1999, ranking 12th among all Georgia counties and 30% higher than Carroll County's median income for that year. Douglas County's personal income was \$2.34 billion, which ranked 19th in the state. The service sector is the largest sector of Douglas County's economy comprising 30.5% of its total employment, with retail trade in second at 24.7%.

Douglas County's population grew 3.6% in 2001, making it the 21st fastest growing county in the state. Along with its population, new housing activity accelerated in 2000 and has increased each year through 2002. Both single family and multi family permits rose sharply. As of the end of August 2002, a total of 2,502 housing permits were issued in Douglas County, more than any county in the west Georgia region. However, Douglas County's 4.4% unemployment rate in August 2002 was well above its 2.7% unemployment rate in August 2001. Employment growth continues to be led by retail trade, which provided 593 new jobs in 2001, although the services industry, Douglas County's second largest employment sector, lost 456 jobs in 2001 with that trend expected to continue in 2002.

Upscale residential development continues in Douglas County in subdivisions like Chapel Hills and Mirror Lake. A new subdivision in Chapel Hills, the Links, will contain 34 new homes priced from \$300,000 to \$500,000. Mirror Lake, located north of I-20, sold approximately \$30 million in new homes during the first half of 2002, with an average of 24 homes selling per month. Other key developments include Bear Creek, which is expected to contain 500 homes priced from \$200,000 to \$500,000, Anneewakee Trails Conservation Communities, which will include 1,500 homes priced from \$120,000 to \$250,000, and St. Andrews Golf and Country Club, which includes approximately 400 homes. There have been numerous retail, commercial and redevelopment plans which have taken place or are in the planning stages as well. The continued development of communities west of metro Atlanta along the I-20 corridor, such as Douglasville, and westward toward the city of Villa Rica, will have an impact on the Company's primary and secondary market areas.

All of the Company's market area has been affected by the downturn in the national economy. Even before terrorism became a continued threat and foreign affairs impacted the national economy, evidence suggested a rise in unemployment in all counties in the Company's market area. Retail trade and business expansion is likely to be effected by the downturn. Inventories of single-family homes are increasing with the upscale home market experiencing particularly hard times. Retail sales were down in 2001 as evidenced by a 15% reduction in sales tax collections in Georgia.

The Bank's percentage loan growth, a good indicator of business expansion, slowed in 2002 when compared to its loan growth in 2001 and 2000. Total loans grew by only 7.7%, or \$20 million, in 2002 compared to 11.1%, or \$25 million, in 2001 and 23.6%, or \$43.7 million, in 2000. The Bank has recently opened two branches in Douglas County. In September of 2000, the Bank opened a branch in an area known as Mirror Lake, which is located two miles north of I-20 between the cities of Douglasville and Villa Rica near western Douglas County and northern Carroll County. In its 28 months of existence, the Mirror Lake branch has grown to \$39 million in loans, including loans transferred from the Villa Rica branch, and \$5 million in deposits. The Bank has also expanded into Douglasville in Douglas County with a branch on Georgia Highway 5 near Douglas Boulevard, a major retail trade area. The Douglasville branch has grown to \$20 million in loans and \$10 million in deposits in the 18 months since it opened in June of 2001.

The Bank's main office in Carrollton, Carroll County, decreased by \$2 million in loans and increased by \$23 million, or 14%, in deposits in 2001. By contrast, the main office increased by \$18 million, or 14%, in loans and grew by \$17 million, or 9%, in deposits in 2002. What impact the local economy will have on loan and deposit production and the collectability of loans is not readily apparent. Should interest rates remain low or decline further, the Bank's interest margin would be adversely affected.

Competition

The Bank operates in a competitive environment, competing for deposits and/or loans with commercial banks, thrifts and other financial entities. Principal competitors include other community commercial banks (such as McIntosh Commercial Bank and Gainesville Bank & Trust, successor to Hometown Bank of Villa Rica) and larger institutions with branches in the Bank's market area such as CB&T of West Georgia (a division of Synovus Bank), BB&T, Regions Bank, United Community Bank, Bank of America, SunTrust Bank and SouthTrust Bank. Numerous mergers and consolidations involving banks in the Bank's market area have occurred, requiring the Bank to compete with banks with greater resources. Three mergers that have affected the Bank's market area are the



Community First Bank merger with BB&T, which closed in December 2001, the Peoples Bank of West Georgia merger with United Community Bank, which closed in September 2001 and the Hometown Bank of Villa Rica merger with Gainesville Bank and Trust which closed in November 2002. West Georgia National Bank is now the largest independent bank in Carroll County. McIntosh Commercial Bank commenced operations in the fourth quarter of 2002 and a second de novo bank is in formation in Villa Rica, Georgia.

The primary factors in competing for deposits are interest rates, personalized services, the quality and range of financial services, convenience of office locations and office hours. Competition for deposits comes primarily from other commercial banks, savings associations, credit unions, money market funds and other investment alternatives. The primary factors in competing for loans are interest rates, loan origination fees, the quality and range of lending services and personalized services. Competition for loans comes primarily from other commercial banks, savings associations, mortgage banking firms, credit unions and other financial intermediaries. Many of the financial institutions operating in the Bank's market area offer services such as trust, investment and international banking, which the Bank does not offer, and have greater financial resources or have substantially higher lending limits than do the Bank.

To compete with other financial services providers, the Bank principally relies upon local promotional activities, personal relationships established by officers, directors and employees with its customers, and specialized services tailored to meet its customers' needs. Management believes that the Bank has an opportunity to establish business ties with customers who have been displaced by the consolidations and desire to forge banking relationships with locally owned and managed institutions.

The Bank offers many personalized services and attracts customers by being responsive and sensitive to the needs of the community. The Bank relies not only on the goodwill and referrals of satisfied customers, as well as traditional media advertising to attract new customers, but also on individuals who develop new relationships to build the customer base of the Bank. To enhance the Bank's image in the community, the Bank supports and participates in many events. Employees, officers and directors represent the Bank on many boards and local civic and charitable organizations.

Market Information

The Company's Common Stock is traded on the NASDAQ SmallCap Market System under trading symbol "WGNB". Approximately 800 shareholders of record held the Common Stock as of March 7, 2003. Set forth below are the high and low bid prices for each full quarterly period during 2001 and 2002 and the dividends declared and paid per share of Common Stock for those periods.

	Price Range Per Share		
2001	Low	<u>High</u>	Dividends <u>Paid Per Share</u>
2001:			
First Quarter	\$17.63	\$23.00	\$0.132
Second Quarter	16.00	28.00	0.135
Third Quarter	18.50	28.00	0.140
Fourth Quarter	16.00	26.00	0.142
2002:			
First Quarter	\$23.51	\$28.75	\$0.145
Second Quarter	23.90	28.00	0.147
Third Quarter	23.25	26.00	0.150
Fourth Quarter	20.00	25.61	0.155

Dividends

The declaration of future dividends is within the discretion of the Board of Directors and will depend, among other things, upon business conditions, earnings, the financial condition of the Bank and the Company, and regulatory requirements.





Selected Financial Data

The selected consolidated financial data of the Company for and as of the end of each of the periods indicated in the five-year period ended December 31, 2002 have been derived from the audited consolidated financial statements of the Company. The selected consolidated financial data should be read in conjunction with the consolidated financial statements of the Company, including the notes to those consolidated financial statements contained elsewhere in this report.

	Year Ended December 31,						
	<u>2002</u>	2001	<u>2000</u>	<u>1999</u>	<u>1998</u>		
		(In thous	ands, except	per share da	ıta)		
For the Year:							
Total Interest Income	\$24,296	\$26,548	\$24,049	\$19,883	\$18,922		
Total Interest Expense	8,724	12,069	10,356	7,968	7,804		
Net Interest Income	15,572	14,479	13,692	11,916	11,118		
Provision for Loan Losses	483	910	509	303	495		
Net Interest Income After Provision for Loan							
Losses	15,089	13,569	13,184	11,612	10,623		
Total Other Income	5,251	4,550	2,991	1,931	1,808		
Total Other Expense	12,127	10,859	9,283	7,993	7,198		
Earnings Before Income Taxes	8,213	7,260	6,892	5,551	5,233		
Income Taxes	2,668	2,471	2,487	1,995	1,835		
Net earnings	5,545	4,789	4,404	3,556	3,398		
Per Share Data:							
Net earnings	1.71	1.55	1.42	1.14	1.08		
Diluted net earnings	1.69	1.52	1.41	1.13	1.07		
Cash dividends declared	.60	.55	.48	.42	.37		
Book value	11.65	9.42	8.30	7.08	6.98		
Tangible book value	11.65	9.42	8.30	7.08	6.98		
At Year End:							
Total loans	273,471	253,805	228,467	184,795	161,916		
Earning assets	360,226	331,690	272,512	233,950	208,044		
Assets	385,121	350,222	289,112	254,035	224,185		
Total deposits	298,726	280,531	233,811	214,805	192,922		
Stockholders' equity	38,520	29,204	25,687	21,923	21,911		
Common shares outstanding	3,306,733	3,100,355	3,095,455	3,105,394	3,138,030		
Average Balances:							
Total loans	262,781	248,863	210,127	172,628	158,809		
Earning assets	337,583	310,027	259,736	223,091	201,851		
Assets	357,418	326,653	276,719	240,154	216,812		
Deposits	279,483	263,668	224,220	206,497	185,805		
Stockholders' equity	35,640	27,986	23,700	21,850	21,138		
Weighted average shares outstanding	3,243,849	3,098,067	3,098,419	3,113,014	3,154,660		
Key Performance Ratios:							
Return on average assets	1.55%	1.47%	1.59%	1.48%	1.57%		
Return on average equity	15.56%	17.11%	18.58%	16.27%	16.08%		
Net interest margin, taxable equivalent	4.76%	4.84%	5.44%	5.49%	5.63%		
Dividend payout ratio	34.94%	35.48%	33.80%	36.33%	34.34%		
Average equity to average assets	9.97%	8.57%	8.56%	9.10%	9.75%		
Average loans to average deposits	94.02%	94.39%	93.71%	83.60%	85.47%		
Overhead ratio	58.24%	57.07%	55.64%	57.72%	55.69%		



Supplementary Data

Presented below is a summary of the unaudited consolidated quarterly financial data for the years ended December 31, 2002 and 2001.

Quarterly Financial Information (Unaudited – in thousands, except per share data)

		2002	Quarte	rs		2001	Quarte	's
	First	Second	Third	Fourth	First	Second	Third	Fourth
Interest income	6,096	6,025	6,112	6,064	6,545	6,832	6,707	6,464
Net interest income	2,379	2,133	2,055	2,157	3,549	3,720	3,563	3,647
Provision for loan losses	75	75	75	258	227	228	228	228
Income before income taxes	1,839	1,992	2,539	1,843	1,824	1,927	1,743	1,766
Net income	1,221	1,315	1,666	1,343	1,189	1,254	1,151	1,195
Earnings per share - basic	0.39	0.40	0.50	0.42	0.38	0.41	0.37	0.39
Earnings per share – diluted	0.39	0.40	0.50	0.40	0.38	0.40	0.36	0.38
Weighted average common shares outstanding - basic	3,103,096	3,258,381	3,306,733	3,306,733	3,095,729	3,098,114	3,098,563	3,099,646
Weighted average common shares outstanding -diluted	3,130,376	3,284,351	3,332,703	3,397,378	3,128,682	3,131,067	3,313,516	3,145,632

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

The Company did not change accountants in 2002 or 2001 and continues to engage the independent accounting firm of Porter Keadle Moore, LLP. During the Company's two most recent years, there has been no disagreements with its accountants on any matter of accounting principles or practices or financial statement disclosure.



Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of the following discussion is to address information relating to the financial condition and results of operations of the Company that may not be readily apparent from a review of the consolidated financial statements and notes thereto, which begin on page 32 of this Report. This discussion should be read in conjunction with information provided in the Company's consolidated financial statements and accompanying footnotes.

EARNINGS OVERVIEW

For the Years Ended December 31, 2002, 2001 and 2000

The Company reported net earnings of \$5.5 million in 2002, \$4.8 million in 2001 and \$4.4 million in 2000, representing an increase of 15.8% between fiscal years 2001 and 2002 and an increase of 8.7% between fiscal years 2000 and 2001. The increases over the three fiscal years are primarily attributable to the Bank's continued loan growth, higher non-interest income and lower increases in non-interest expense. Net earnings per share on a fully diluted basis was \$1.69 for 2002, \$1.52 for 2001 and \$1.41 for 2000, representing an increase of 11.2% between fiscal years 2001 and 2002 and 7.8% between fiscal years 2000 and 2001. The net earnings per share for 2002 was affected by the previously described Common Stock offering completed in April 2002 which increased the number of shares outstanding. Return on average assets and return on average shareholders' equity for 2002 was 1.55% and 15.56%, respectively, compared with 1.47% and 17.11%, respectively, for 2001, and 1.59% and 18.58%, respectively, for 2000. The reduction of return on average equity was primarily due to a large increase in equity in 2002. The increase was comprised of the Common Stock offering (\$4.8 million), an increase in retained earnings (\$3.5 million) and an increase in other comprehensive income (\$922 thousand). These items had the effect of increasing the average balance of shareholders' equity by \$7.7 million over 2001.

Net Interest Income

The Company's operational results primarily depend on the earnings of the Bank. The Bank's earnings depend, to a large degree, on net interest income. Net interest income is defined as the difference between the interest income received from its investments (such as loans, investment securities, federal funds sold, etc.) and the interest expense on deposits and other borrowings. The following discussion and analysis of net interest margin assumes and is stated on a tax equivalent basis. That is, non-taxable interest is restated at its taxable equivalent rate.

The banking industry uses two key ratios to measure the relative profitability of net interest income. The net interest rate spread measures the difference between the average yield on interest earning assets and the average rate paid on interest bearing liabilities. The interest rate spread eliminates the impact of non-interest bearing deposits and gives a direct perspective on the effect of market interest rate movements. The other commonly used measure is net interest margin. The net interest margin is defined as net interest income as a percent of average total interest earning assets and takes into account the positive impact of investing non-interest-bearing deposits.

Net interest income increased by \$1.1 million (7.6%) in 2002 from 2001, and by \$787 thousand (or 5.7%) in 2001 from 2000. Net interest income at December 31, 2002, was \$15.6 million compared to \$14.5 million in 2001 and \$13.7 million in 2000. The net interest margin on interest earning assets was 4.76% in 2002, 4.84% in 2001 and 5.44% in 2000. Beginning in early 2001 through the end of 2002, short term interest rates have dropped 525 basis points. Comparing the interest margin in 2002 to that in 2001, the Bank's interest margin has declined by 8 basis points. Measuring from its three year high in 2000, the Bank's interest margin has decreased 68 basis points. The Bank entered into an interest rate swap in December 2001 that benefited its interest margin for 2002. During 2002, the Bank recorded a net benefit which reduced interest expense by \$168 thousand. In addition, management's interest rate risk strategies helped to mitigate the effects of rapidly declining interest rates. During 2002, the Bank's cost of funds was reduced by 147 basis points while the yield on earning assets declined 139 basis points resulting in the net interest spread widening in 2002 by 8 basis points. The asset repricing point has "caught up" with the immediate repricing of the interest-bearing transaction account liabilities.

The decrease in the net interest margin between 2000 and 2001 is primarily due to the rapid decline in the prime and discount rates during 2001 as assets repriced more quickly than funding sources. Those benchmark rates declined 475 basis points in ten months. The Bank's balance sheet has traditionally been slightly liability sensitive. That is, its liabilities re-price faster than its assets because of its high percentage of transaction accounts. Therefore, in a rising rate environment the Bank's interest margin tends

Management's Discussion and Analysis, continued WGIBS

to narrow whereas in a falling rate environment the Bank's interest margin tends to widen. However, when rates fall rapidly and drastically, the Bank's cost of funds hit an economic floor. For instance, if the Bank was paying 2.5% on a NOW checking account, 3.0% on a savings account and 3.5% on a money market account and market rates decrease 475 basis points, the NOW, savings and money market rate can only fall a fraction of that amount due to competitive issues. Additionally, time deposits which have a fixed maturity are unable to decline as quickly as transaction accounts.

The net result is that the Bank's interest margin narrows since the yield on earning assets has further to fall than the cost of funds. The Bank's management, through its asset liability management process, attempts to manage its interest sensitivity position. However, no balance sheet management technique can completely shield the Bank's margin from the precipitous interest rate movement experienced in 2001 and 2002.

The cost of interest-bearing liabilities was 3.12% for 2002, 4.59% for 2001 and 4.80% for 2000, representing a decrease of 147 basis points between fiscal 2001 and 2002 and an decrease of 21 basis points between fiscal 2000 and 2001. If one considers the yield on interest-bearing assets of 7.35% for 2002, 8.74% for 2001 and 9.42% for 2000, the impact of decreasing rates on asset yields was more pronounced in 2002 than in 2001, but the cost of funds decline in the same period was greater. Yields between 2001 and 2002 decreased 139 basis points as opposed to an increase of 68 basis points between 1999 and 2000. Comparing net interest margins of 4.76% for 2002, 4.84% for 2001 and 5.44%, one can clearly identify the impact on net interest margin as rates declined 475 basis points over the last ten months of 2001 and another 50 basis points in 2002. Prolonged low rates will have the impact of lowering the Company's net interest margin.



Management's Discussion and Analysis, continued

The following table shows, for the past three years, the relationship between interest income and interest expense and the average daily balances of interest-earning assets and interest-bearing liabilities on a tax equivalent basis assuming a rate of 34%:

Table 1 Average Consolidated Balance Sheets and Net Interest Analysis (in thousands)

		For the Years Ended December 31,						• • • •	
		2002	37: 137		2001	37: 11/		2000	Yield/
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Rate
Assets:									
Interest earnings assets:									
Investments:									
Federal funds sold	\$ 15,761	249	1.58%	\$ 13,349	490	3.67%	\$ 4,669	353	7.56%
Taxable	40,416	2,333	5.77%	30,326	1,923	6.34%	31,323	2,006	6.41%
Tax exempt	18,625	1,290	6.93%	17,489	1,389	7.94%	13,617	1,057	7.77%
Total Investments	74,802	3,872	5.18%	61,164	3,802	6.22%	49,609	3,416	6.89%
Loans (including loan fees):				,	-,				
Taxable	260,982	20,739	7.95%	247,155	23,096	9.34%	208,380	20,867	10.01%
Tax Exempt	1,799	188	10.45%	1,708	185	10.83%	1,747	190	10.89%
Total Loans	262,781	20,927	7.96%	248,863	23,281	9.35%	210,127	21,057	10.02%
Total interest earning assets	337,583	24,799	7.35%	310,027	27,083	8.74%	$\frac{210,127}{259,736}$	$\frac{24,657}{24,473}$	9.42%
Other non-interest earnings assets	19,835	21,,,,,,	7.5570	16,626	27,003	0., 1,0	16,983	21,175	J.1270
Total assets	\$ <u>357,418</u>			\$326,653			\$276,719		
Total assets	\$ <u>557,110</u>			\$ <u>520,075</u>			Ψ <u>27 037 12</u>		
Liabilities and shareholders' equity:									
Interest-bearing liabilities:									
Deposits:									
Demand	\$106,570	1,487	1 //00/	\$ 94,952	2,399	2 5 3 0 %	\$ 79,323	2,513	3.17%
Savings	13,314	95	.71%	11,955	2,377	1.90%	11,924	2,515	2.00%
Time		5,094	4.19%	123,513	7,489	6.06%	101,559	6,200	6.11%
	121,558	5,094	4.19%	125,515	7,409	0.06%	101,559	6,200	0.1170
FHLB advances	20 57/	2.049	£ 210/	22.200	1.052	(050/	22 772	1 40 6	(170/
& other borrowings	38,574	2,048	_5.31%	32,288	1,953	6.05%	22,772	1,404	6.17%
Total interest-bearing liabilities	280,016	8,724	3.12%	262,708	12,069	4.59%	215,578	10,355	4.80%
Non-interest bearing deposits	38,041			33,248			31,415		
Other liabilities	3,721			2,711			6.026		
Shareholders' equity	35,640			27,986			23,700		
Total liabilities and									
Shareholders' equity	\$ <u>357,418</u>			\$326,653			\$276,719		
Excess of interest-earning assets									
over interest-bearing liabilities	\$ <u>57,567</u>			\$ <u>47,319</u>			\$ 44,158		
Ratio of interest-earning assets to				-					
Interest-bearing liabilities	120.55%			118.01%			120.48%		
merest seaming nationales	120.55,0			11010170			120.1070		
Net interest income tax equivalent		16,075			15,014			14,118	
Net interest spread		10,075	4.23%		1,,011	4.15%		11,110	4.62%
Net interest margin on interest earning assets			4.76%			4.84%			5.44%
The interest margin on interest carning assets			7./0/0			1.04/0			J. 17 /U
Taxable Adjustments:									
Investments		(439)			(472)			(360)	
Loans		(63)			(63)			(66)	
Net interest income									
tact interest medine		\$ <u>15,573</u>			\$ <u>14,479</u>			\$ <u>13,692</u>	

Non-accrual loans and the interest income that was recorded on these loans are included in the yield calculation for loans in all periods reported. Tax-exempt interest income is calculated on a tax equivalent basis.

The following table shows the relative impact on net interest income of changes in the annual average daily outstanding balances (volume) of interest-earning assets and interest-bearing liabilities and the rates earned (rate) by the Bank on such assets and liabilities. Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the change in each category.

Management's Discussion and Analysis, continued Wall



Table 2
Changes in Interest Income and Expense on a Tax Equivalent Basis (in thousands)

	Increase (decrease) due to changes in:						
	20	002 over 20	20	2001 over 2000			
	<u>Volume</u>	<u>Rate</u>	<u>Total</u>	<u>Volume</u>	<u>Rate</u>	<u>Total</u>	
Interest income on:							
Federal funds sold	\$ 38	(279)	(241)	\$ 318	(181)	137	
Taxable investments	582	(173)	409	(63)	(20)	(83)	
Non-taxable investments	79	(177)	(98)	308	24	332	
Taxable loans	1,099	(3,456)	(2,357)	3,623	(1,394)	2,229	
Non-taxable loans	10	(6)	4	(4)	(1)	_(5)	
Total Interest Income	1,808	$(\underline{\overline{4,091}})$	2,283	4,182	$(\underline{1,572})$	2,610	
Interest expense on:							
Deposits:							
Demand	162	(1,074)	(912)	395	(509)	(114)	
Savings	10	(143)	(133)	1	(11)	(10)	
Time	(82)	(2,313)	(2,395)	1,331	(42)	1,289	
FHLB advances & other borrowings	<u>334</u>	(238)	<u>96</u>	<u> 575</u>	<u>(26</u>)	549	
Total Interest Expense	<u>424</u>	(3,768)	(3,344)	<u>2,302</u>	<u>(588</u>)	<u>1,714</u>	
Increase (decrease) in net interest income	\$ <u>1,384</u>	(323)	1,061	\$ <u>1,880</u>	(984)	896	

Other Income and Expense

Other income in 2002 was \$5.3 million, compared to \$4.6 million in 2001 and \$3.0 million in 2000. This represents an increase of \$701 thousand, or 15.4%, from fiscal 2001 to fiscal 2002 and an increase of \$1.6 million, or 52.2%, from fiscal 2000 to fiscal 2001. The continuing increases in all comparative years are primarily due to an increase in the volume of service charges on deposit accounts and more specifically attributable to insufficient funds charges on deposit accounts. Service charges on deposit accounts have increased an average of 24% over the last two years and most of that increase is due to insufficient funds charges and service charges on increased new account activity. Mortgage origination fees have increased 14% from 2001 to 2002 and 235% from 2000 to 2001. This is primarily due to continued low mortgage rates in 2001 and 2002 and customers desiring to either refinance their existing homes or purchase new homes. The Bank settled its interest rate swap position accounted for as a fair value hedge in August 2002, recognizing a gain of \$252,950 which is included in miscellaneous income for 2002. This income is non-recurring in nature as the Bank has no other hedge positions currently in place.

Other expenses increased by \$1.3 million, or 11.7%, in 2002 over 2001. The increase was due to an increase in salaries and employee benefits of \$682 thousand, or 10.5%, an increase in occupancy expense of \$91 thousand, or 5.8%, and an increase in other operating expense of \$494 thousand, or 17.7%. The increase in salary and employee benefits is attributable to the following factors: (i) increased number of full time equivalent employees; (ii) a full year of wages for the staff at the Douglasville branch opened in mid 2001; (iii) increased commissions to mortgage loan originators due to the increase of mortgage origination activity; (iv) increased costs of health insurance; and (v) annual raises and increased profit sharing bonuses due to higher profitability. The Company had 10 more full time equivalent employees at the end of 2002 than it did at the end of 2001.

The increase in occupancy expense in 2002 as compared to 2001 was primarily attributable to a full year of operations in our Douglasville branch in addition to increased depreciation expense due to additional office space and investment in bank technology. The increase in other operating expense is due to increases in legal, accounting, and annual fees associated with compliance with SEC regulations and listing requirements for NASDAQ. Additionally, the Bank paid increased software fees associated with its bounce protection program which is commensurate with the increased fee income.

Other notable increases in expenses from 2000 to 2001 are related to occupancy and other operating expenses increasing \$492 thousand, or 12.7%. This increase was due to increased occupancy and operating costs associated with the Mirror Lake and Douglasville offices and to increased costs associated with the bounce protection program.

Income taxes, expressed as a percentage of earnings before income taxes, declined to 33% in 2002, from 34% in 2001 and 36% in 2000. The decline in marginal tax rate over the past three years is primarily attributable to tax credits purchased by the Bank in 2001 having a full effect in 2002. In addition, in October 2002 the Bank formed WGNB Investments, Inc., a Nevada corporation, to manage, hold and trade cash, securities and loans of the Bank which had the effect of reducing its state income tax liability slightly in 2002.



Management's Discussion and Analysis, continued

BALANCE SHEET OVÉRVIEW

For the Years Ended December 31, 2002 and 2001

General

During 2002, average total assets increased \$30.8 million (9.4%), average deposits increased \$15.8 million (6.0%) and average loans increased \$13.9 million (5.6%) from those recorded in 2001. During 2001, average total assets increased \$49.9 million (18.0%), average deposits increased \$39.4 million (17.6%) and average loans increased \$38.7 million (18.4%) from those recorded in 2000. The Bank's growth rate in 2002 slowed significantly when compared to 2001 and 2000. This was attributable to the slowdown of the economy and business expansion in the Bank's market area. Management endeavors to let loan growth drive balance sheet growth and, thus, a slowdown in loan growth is reflected on the balance sheet.

Total assets at December 31, 2002, were \$385 million, representing a \$35 million (10.0%) increase from December 31, 2001. Total deposits increased \$18.2 million (6.5%) from 2001 to 2002 while total loans increased \$19.7 million (7.7%) during 2002. The increase in deposits in 2002 is attributable to an increase in non-interest bearing demand accounts of \$5.1 million (15.4%), an increase in interest-bearing demand accounts of \$14.4 million (13.1%) and a decrease in time deposit accounts of \$2.0 million (1.6%). Demand accounts accounted for the vast majority of deposit increases in 2002. We attribute the demand deposit growth to three events that occurred in 2002. First, the only three independent competing community banks that remained in Carroll County merged with regional banks. This displacement has led to new checking account customers for the Bank. Second, because the time deposit rates are so low, some customers have moved their funds to money market accounts and NOW accounts in hopes that longer term CD rates will increase in the immediate future. Third, the Bank has deposit relationships with numerous county and municipal authorities. These deposit relationships in the banking industry are known as public funds. At the end of 2002, certain public entities had collected tax revenue in the amount of \$6 million, subsequently deposited with the Bank, causing the Bank's liquidity to increase. This amount was on deposit with the Bank at year end 2002, but typically is disbursed in the first quarter of the following year.

As the local and regional economy softened, loan demand fell off in the last half of 2001 and that trend continued throughout 2002. The Bank had grown its loan portfolio by \$43.7 million (23.6%) in 2000, by \$25.3 million (11.1%) in 2001 and by \$19.7 million (7.7%) in 2002. The loans were funded principally with increased demand deposit accounts, a lower cost funding source and FHLB borrowings, typically lower than comparable certificates of deposit rates and terms. The Bank experienced approximately \$7 million in loan payoffs in the fourth quarter of 2002 which had a detrimental effect on loan growth for 2002 and is also a factor underlying the spike in the Bank's liquidity at year end.

Total assets at December 31, 2001, were \$350 million, representing a \$61 million (21.1%) increase from December 31, 2000. Total deposits increased \$46.7 million (20.0%) from 2000 to 2001 while total loans increased \$25.3 million (11.1%) during 2001. A little less than half of the increase in deposits came as a result of an increase of \$21.0 million (23.8%) in interest-bearing demand accounts from 2000 to 2001 while time deposits accounts increased \$22.9 million (21.4%) in 2001. By June 30, 2001, the Bank had grown \$28.3 million in loans however the actual growth for the year was \$25.3 million. Deposit growth, on the other hand, remained strong throughout 2001 as customers sought to move funds from the stock market back to the Bank as a flight to safety. Approximately fifty percent of the loan growth experienced by the Company was funded with FHLB advances. The remainder was funded principally with increases in deposit accounts.

Investments

The Company's available-for-sale investment portfolio of \$52.1 million as of December 31, 2002 consisted primarily of debt securities, which provide the Company with a source of liquidity and a stable source of income. This represented a decrease of \$2.8 million (5.1%) over the \$54.9 million held at December 31, 2001. The Company believes the investment portfolio provides a balance to interest rate and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds and supplying securities to pledge as required collateral for certain public deposits. Investment securities available-for-sale are stated at fair value. These securities may be sold, retained until maturity, or pledged as collateral for liquidity and borrowing in response to changing interest rates, changes in prepayment risk and other factors as part of the Company's overall asset liability management strategy.

Management's Discussion and Analysis, continued WGNB

Investment securities held-to-maturity are stated at amortized cost and totaled \$3.5 million at December 31, 2002, an increase of \$1.5 million (75%) when compared to the prior year. The increase is attributable to the purchase of banking industry issued trust preferred securities from various issuers across the United States and the Southeast. The Company has the intent and ability to hold these securities until maturity.

The following table shows the carrying value of the Company's securities, by security type, as of December 31, 2002, 2001 and 2000:

Table 3 Investment Portfolio (in thousands)

Available for Sale United States agencies	2002 \$ 3,608	2001 \$ 3,899	2000 \$ 12,605
State, county and municipal	25,214	23,476	13,740
Mortgage-backed securities	21,583	26,508	13,614
Corporate bonds	1,727	<u>1,051</u>	
Total available for sale	\$ <u>52,132</u>	\$ <u>54,934</u>	\$ <u>39,959</u>
Held to Maturity			
Trust Preferred Securities Total held to maturity	\$ <u>3,500</u> \$ <u>3,500</u>	$\begin{array}{c} \$ & \underline{2,000} \\ \$ & \underline{2,000} \end{array}$	\$ <u>1,000</u> \$ <u>1,000</u>

The following table presents the expected maturity of the amortized cost of securities by maturity date and average yields based on amortized cost (for all obligations on a fully taxable basis, assuming a 34% marginal tax rate) at December 31, 2002. The composition and maturity/re-pricing distribution of the securities portfolio is subject to change depending on rate sensitivity, capital and liquidity needs.

Table 4
Expected Maturity of Securities (in thousands)

Maturities at <u>December 31, 2002</u>	United States <u>Agencies</u>	Wtd. Avg. <u>Yld.</u>	State, County and <u>Municipal</u>	Wtd. Avg. <u>Yld.</u>	Mortgage- Backed <u>Securities</u>	Wtd. Avg. <u>Yld.</u>	Corp- orate <u>Bonds</u>	Wtd. Avg. <u>Yld.</u>	Trust <u>Pfd</u>	Wtd. Avg. <u>Yld.</u>
Within 1 year	\$ 2,021	3.67%	\$ 919	6.35%	\$ 6,495	5.45%	\$ -	-	\$ -	-
After 1 thru 5 yrs	502	3.20%	2,301	6.10%	11,338	5.85%	1,168	5.02%	-	_
After 5 thru 10 yrs	1,000	5.00%	2,319	6.64%	2,281	6.47%	518	7.00%	-	-
After 10 yrs	-		18,622	<u>7.31</u> %	697	<u>6.53</u> %			3,500	<u>9.79</u> %
Totals	\$ <u>3,523</u>	<u>3.98</u> %	\$ <u>24,161</u>	<u>7.09</u> %	\$ <u>20,811</u>	<u>5.82</u> %	\$ <u>1,686</u>	<u>5.63</u> %	\$ <u>3,500</u>	<u>2.79</u> %

Mortgage backed securities are included in the maturities categories in which they are anticipated to be repaid based on scheduled maturities. The actual cash flow of mortgage backed securities differs with this assumption. Additionally, some agency securities in the portfolio have call features. The above analysis assumes that callable agencies will mature on their final maturity date. The actual cash flow of agency securities may differ from this assumption. Yields on tax-exempt securities are calculated on a tax equivalent basis.



Management's Discussion and Analysis, continued

Loans

Loan concentrations are defined as aggregate credits extended to a number of borrowers engaged in similar activities or resident in the same geographic region, which would cause them to be similarly affected by economic or other conditions. The Bank, on a routine basis, evaluates these concentrations for purposes of policing its concentrations and making necessary adjustments in its lending practices to reflect current economic conditions, loan to deposit ratios, and industry trends.

The primary types of loans in the Bank's portfolio are residential mortgages and home equity loans, commercial real estate loans, commercial loans, and consumer installment loans. Generally, the Bank underwrites loans based upon the borrower's debt service capacity or cash flow, a consideration of past performance on loans from other creditors as well as an evaluation of the collateral securing the loan. With some exceptions, the Bank's general policy is to require conservative underwriting policies, primarily in the analysis of borrowers' debt service coverage capabilities for commercial and commercial real estate loans, while emphasizing lower gross debt ratios for consumer loans and lower loan-to-value ratios for all types of real estate loans. Given the localized nature of the Bank's lending activities, the primary risk factor affecting the portfolio as a whole is the health of the local economy in the west Georgia area and its effects on the value of local real estate and the incomes of local professionals and business firms.

Loans to directors, executive officers and principal shareholders of the Company and to directors and officers of the Bank are subject to limitations of the Federal Reserve, the principal effect of which is to require that extensions of credit by the Bank to executive officers, directors, and ten percent shareholders satisfy certain standards. The Bank routinely makes loans in the ordinary course of business to certain directors and executive officers of the Company and the Bank, their associates, and members of their immediate families. In accordance with Federal Reserve guidelines, these loans are made on substantially the same terms, including interest rates and collateral, as those prevailing for comparable transactions with others and do not involve more than normal risk of collectibility or present other unfavorable features. As of December 31, 2002, loans and commitments outstanding to directors and executive officers of the Company and the Bank, their associates and members of their immediate families totaled \$5.4 million (net of participations sold to other banks on a non-recourse basis), which represented approximately 2.0% of total loans as of that date. As of December 31, 2002, none of these loans outstanding from the Bank to related parties were on non-accrual, past due, restructured or considered by management to be a potential problem loan. The following table presents loans by type on the dates indicated:

Table 5 Loan Portfolio

(in thousands)	December 31,							
	2002	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>			
Commercial, financial & agricultural	\$ 34,821	\$ 26,162	\$ 26,547	\$ 24,144	\$ 19,527			
Real estate - construction	68,818	60,785	46,052	34,769	22,718			
Real estate – mortgage	153,572	147,705	135,750	108,137	102,702			
Consumer loans	<u>16,260</u>	19,153	20,118	<u> 17,745</u>	<u> 16,970</u>			
	273,471	253,805	228,467	184,795	161,917			
Less: Unearned interest and fees	(487)	(525)	(561)	(467)	(442)			
Allowance for loan losses	_(3,771)	_(3,720)	(2,920)	(2,281)	(2,019)			
Loans, net	\$ <u>269,213</u>	\$ <u>249,560</u>	\$ <u>224,986</u>	\$ <u>182,047</u>	\$ <u>159,456</u>			

Management's Discussion and Analysis, continued Wark Holding COMPANY.

The following table sets forth the maturity distribution (based upon contractual dates) and interest rate sensitivity of commercial, financial and agricultural loans, real estate construction and mortgage loans and consumer loans as of December 31, 2002:

Table 6 Loan Portfolio Maturity (in thousands)

		Over					
One	Wtd.	One to	Wtd.	Over	Wtd.		Wtd.
Year	Avg.	Five	Avg.	Five	Avg.		Avg.
or Less	<u>Yld.</u>	<u>Years</u>	<u>Yld.</u>	<u>Years</u>	<u>Yld.</u>	<u>Total</u>	<u>Yld.</u>
\$ 26,160	6.30%	\$ 5,768	7.66%	\$ 2,893	6.81%	\$ 34,821	6.57%
56,934	6.36%	7,430	6.62%	4,454	7.24%	68,818	6.44%
45,368	6.67%	70,611	7.09%	37,593	6.42%	153,572	6.80%
8,984	<u>8.76</u> %	<u>7,235</u>	<u>9.56</u> %	41	<u>5.73</u> %	<u>16,260</u>	<u>9.11</u> %
\$ <u>137,446</u>	<u>6.61</u> %	\$ <u>91,044</u>	<u>7.28</u> %	\$ <u>44,981</u>	<u>6.53</u> %	\$ <u>273,471</u>	<u>6.82</u> %
	Va	riable	Wtd	Fi	xed	Wtd	
	In	terest	Avg	Int	erest	Avg	
	R	ates	_	Ra	ates	•	
		714	<u>7.48</u> %			<u>9.18</u> %	
	\$ 108	3.816	5.81%	\$ 164	.655	7.49%	
	Year or Less \$ 26,160 56,934 45,368 8,984	Year Avg. or Less Yld. \$ 26,160 6.30% 56,934 6.36% 45,368 6.67% 8,984 8.76% \$ 137,446 6.61% Va Integral Properties Va Integ	One Year Wtd. Avg. Five or Less Yld. Years Years \$ 26,160 6.30% 5,768 56,934 6.36% 7,430 45,368 6.67% 70,611 8,984 8.76% 7,235 \$ 137,446 6.61% \$ 91,044 Variable Interest Rates \$ 9,043 23,088 75,971	One Year Wtd. One to Years Wtd. Year Avg. Five Avg. Avg. 9 Less Yld. Years Yld. Years Yld. \$ 26,160 6.30% \$ 5,768 7.66% 56,934 6.36% 7,430 6.62% 45,368 6.67% 70,611 7.09% 8,984 8.76% 7,235 9.56% \$ 137,446 6.61% \$ 91,044 7.28% Variable Interest Avg Avg Rates Yld \$ 9,043 5.28% 23,088 5.93% 75,971 5.82% 714 7.48%	One Year Wtd. One to Year Wtd. Over Five Avg. Five Five Five Avg. Five Five Five Yld. Years Yld. <t< td=""><td>One Year Wtd. One to Years Wtd. Over Avg. Five Avg. Five Avg. Five Avg. Five Avg. Five Avg. Five Avg. Years Yld. <t< td=""><td>One Year Wtd. One to Year Wtd. Over Avg. Five Av</td></t<></td></t<>	One Year Wtd. One to Years Wtd. Over Avg. Five Avg. Five Avg. Five Avg. Five Avg. Five Avg. Five Avg. Years Yld. Years Yld. <t< td=""><td>One Year Wtd. One to Year Wtd. Over Avg. Five Av</td></t<>	One Year Wtd. One to Year Wtd. Over Avg. Five Av

Provision and Allowance for Possible Loan and Lease Losses

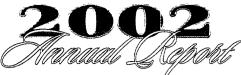
The provision for loan losses for the Company in 2002 was \$483 thousand compared to \$911 thousand in 2001 and \$509 thousand in 2000. The decrease in the provision for loan losses reflects the slower loan growth and lower level of nonperforming loans in 2002 as compared to 2001. The Company's methodology described below for measuring the adequacy of the allowance for loan loss continues to indicate sufficient reserve for expected losses in the portfolio.

The allowance for loan losses represented 1.38%, 1.47% and 1.28% of total loans outstanding at December 31, 2002, 2001 and 2000, respectively. Total charge-offs were \$695 thousand, \$200 thousand and \$77 thousand compared to recoveries of \$264 thousand, \$89 thousand and \$208 thousand during 2002, 2001 and 2000, respectively.

The Company has an independent loan review function. All loans are placed in loan grade categories, which are consistent with those used by the Bank's regulators. All loans are constantly monitored by the loan officer and the loan review function for credit quality, consistency and accuracy. Through this grading process, the Bank assures the timely recognition of credit risks. In general, as credit risk increases, the level of the allowance for loan loss will also increase.

A formal allowance for loan loss adequacy test is performed at each month end. Specific amounts of loss are estimated on problem loans and historical loss percentages are applied to the balance of the portfolio using certain portfolio stratifications. Additionally, the evaluation takes into consideration such factors as changes in the nature and volume of the loan portfolio, current economic conditions, regulatory examination results, and the existence of loan concentrations.

Management's judgment in determining the adequacy of the allowance is based on evaluations of the collectability of loans. These evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, current economic conditions that may affect the borrower's ability to pay, overall portfolio quality, and review of specific problem loans. In determining the adequacy of the allowance for loan losses, management uses a loan grading system that rates loans in eight different categories.



Management's Discussion and Analysis, continued

Grades five though eight, which represent criticized or classified loans, are assigned allocations of loss based on management's estimate of potential loss that is generally based on historical losses and/or collateral deficiencies. Loans graded one through four are stratified by type and allocated loss ranges based on historical loss experience for the strata. The combination of these results are compared monthly to the recorded allowance for loan losses and material differences are adjusted by increasing or decreasing the provision for loan losses. Loans deemed to be impaired are evaluated individually to measure the probable loss, if any, in the credit. Management uses an internal loan reviewer who is independent of the lending function to challenge and corroborate the loan grading system and provide additional analysis in determining the adequacy of the allowance for loan losses and the future provisions for estimated loan losses.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions and a change in the borrowers' ability to repay. In addition, regulators, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such regulators may require the Company to recognize additions to the allowance based on their judgments of information available to them at the time of their examination. Management of the Company realizes the importance of maintaining an adequate allowance for loan losses. Through a professional loan review function and effective loan officer identification program, management is recognizing weaknesses in the loan portfolio in a timely manner. Early identification of deteriorating credit attributes allows management to take a proactive role in documenting an established plan to enhance the Company's position and minimize the potential for loss.

Through the problem loan identification program outlined above, management is able to identify those loans that exhibit weakness and classify them on a classified and criticized loan list. The Company's migration analysis assigns historical loss amounts to pools of loans according to classifications of risk ratings to calculate a general allowance to the overall portfolio. In cases where significant weaknesses exist in a specific loan, a specific reserve is assigned to such loans in addition to the general allowance. The Company also evaluates the risks associated with concentrations in credit. If it is necessary to assign an allowance related to concentrations of credit, the Company adds a specific reserve related to such risks.

The following table presents a summary of changes in the allowance for loan losses for the years indicated:

Table 7
Allowance for Loan Losses (in thousands)

			December 31,	L	
	2002	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Balance at beginning of year	\$ 3,720	\$ 2,920	\$ 2,281	\$ 2,019	\$ 1,526
Charge-offs:					
Commercial, financial and agricultural	288	118	12	32	38
Real estate – construction	-	-	_	-	-
Real estate - mortgage	165	3	3	18	5
Consumer loans	242	79	62	80	87
Total charge-offs	695	200	77	130	130
Recoveries:					
Commercial, financial and agricultural	59	30	56	14	30
Real estate – construction	-	-	-	-	-
Real estate – mortgage	158	13	56	6	25
Consumer loans	<u>47</u>	46	96	69	72
Total recoveries	_264	89	208	89	127
Net (charge-offs) recoveries	(431)	(111)	131	(41)	(3)
Provision for loan losses	483	911	508	<u>303</u>	<u>495</u>
Balance at end of year	\$ 3,772	\$ <u>3,720</u>	\$ 2,920	\$ <u>2,281</u>	\$ <u>2,019</u>
Ratio of net charge-offs (recoveries) during the					
period to average loans outstanding	.16%	.04%	(.06)%	.02%	.00%
Ratio of allowance to average total loans	1.44%	1.49%	1.39%	1.32%	1.27%

Non-Performing Assets and Past Due Loans

Non-performing assets at December 31, 2002, were \$2.8 million, or 1.03%, of total loans and other real estate owned compared to \$3.9 million, or 1.55%, of total loans and other real estate owned at December 31, 2001 and \$1.4 million, or .63%, of total loans and other real estate owned at December 31, 2000. The levels of non-performing loans remain relatively low. The percentage of non-performing assets to total loans has decreased from its peak in 2001. The decrease of non-performing loans from 2001 to 2002 was attributable to loans on non-accrual paying off or coming off non-accrual status in the amount of \$677 thousand and a reduction of loans ninety days past due in the amount of \$550 thousand.

The following table summarizes loans 90 days or greater past due, non-accrual loans and real estate taken in settlement of foreclosure for the years indicated.

Table 8 Non-Performing Assets (in thousands)

	December 31,				
	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Other real estate and repossessions	\$ 488	\$ 4357	\$ 702	\$ -	\$ 6
Non-accrual loans	943	1,620	504	370	481
Loans 90 days past due still accruing	<u>1,335</u>	<u>1,885</u>	205	48	<u>157</u>
Total	\$ 2,766	\$ 3,862	\$ <u>1,411</u>	\$ <u>418</u>	\$ <u>734</u>
Non-performing assets as % of total loans	1.03%	1.55%	.63%	.23%	.46%

While there may be additional loans in the portfolio that may become classified as conditions indicate, management is not aware of any potential problem loans that are not disclosed in the table above. As a result of management's ongoing review of the loan portfolio, loans are classified as non-accrual generally when they are past due in principal or interest payments for more than 90 days or it is otherwise not reasonable to expect collection of principal and interest under the original terms. Exceptions are allowed for 90 day past due loans when such loans are well secured and in process of collection. Generally, payments received on non-accrual loans are applied directly to principal.

The Bank's loan review function continually monitors selected accruing loans for which general economic conditions or changes within a particular industry that could cause the borrowers financial difficulties. The loan review function also identifies loans with high degrees of credit or other risks. The focus of loan review and management is to maintain a low level of non-performing assets and return current non-performing assets to earning status. Management is unaware of any known trends, events or uncertainties that will have or that are reasonably likely to have a material effect on the Company's liquidity, capital resources or operations.



Management's Discussion and Analysis, continued

Deposits

Time deposits of \$100 thousand and greater totaled \$41.1 million at December 31, 2002, compared with \$41.5 million at year-end 2001 and \$31.2 million at year-end 2000. The following table sets forth the scheduled maturities of time deposits of \$100 thousand and greater at December 31, 2002.

Table 9 Deposits (in thousands)

Within 3 months	\$ 8,160
After 3 through 6 months	5,812
After 6 through 12 months	16,761
After 12 months	10,410
Total	\$ 41,143

Liquidity

The Bank must maintain, on a daily basis, sufficient funds to cover the withdrawals from depositors' accounts and to supply potential borrowers with funds. To meet these obligations, the Bank keeps cash on hand, maintains account balances with its correspondent banks, and purchases and sells federal funds and other short-term investments. Asset and liability maturities are monitored in an attempt to match these to meet liquidity needs. It is the policy of the Bank to monitor its liquidity to meet regulatory requirements and their local funding requirements. Management believes that the Bank's current level of liquidity is adequate to meet its needs.

The Bank maintains relationships with correspondent banks including the Federal Home Loan Bank (the "FHLB") that can provide funds to it on short notice, if needed. The Bank has arrangements with correspondent and commercial banks for short term unsecured advances up to \$11.0 million. As of December 31, 2002, the Bank had not drawn on the available facilities. In addition, the Bank has a line of credit with the FHLB in the amount of \$53.9 million of which the Bank had drawn \$45 million at December 31, 2002. The lines of credit have varying terms and maturities that are disclosed in detail in the notes to the financial statements.

The Company's cash flows are composed of three classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities. Cash and cash equivalents increased \$16.7 million for a total \$47.7 million at December 31, 2002, compared with \$31.0 million at December 31, 2001. The increase was primarily attributable to net cash provided by financing activities of \$30.0 million made up of \$18.2 million of increased deposits, \$10.0 million of borrowing proceeds and \$4.8 million in offering proceeds offset by other items totaling approximately \$2.9 million. Cash inflows from operations totaled \$5.1 million in 2002, while outflows from investing activities totaled \$18.4 million, most of which was net loan increases during 2002 of \$20.5 million.

Cash inflows from operations totaled \$6.4 million in 2001, while inflows from financing activities totaled \$54.4 million, most of which was net deposit increases during 2001 of \$46.7 million and FHLB advances of \$10 million. Investing activities used \$41.8 million of cash and cash equivalents, principally composed of net advances of loans to customers of \$25.5 million and net cash flows invested in securities of \$14.4 million during 2001. The Bank purchased property and equipment for operations and future expansion amounting to \$1.3 million.

Capital Resources

Total shareholders' equity as of December 31, 2002 was \$38.5 million, an increase of \$9.3 million over 2001. The increase in equity was due to a public offering the Company completed in April 2002 through the sales efforts of its directors and officers. The Company offered and sold 200,000 shares of Common Stock for \$24.00 per share. The net proceeds of the offering less offering costs was \$4.8 million. The offering, combined with \$5.5 million in net income less \$1.9 million in dividends and an increase in unrealized holding gain on securities available for sale of \$922 thousand net of tax, accounted for the large increase in shareholders' equity.

The OCC has established certain minimum risk-based capital standards that apply to national banks, and the Company is subject to certain capital requirements imposed by the Federal Reserve. At December 31, 2002, the Bank exceeded all applicable regulatory capital requirements for classification as a "well capitalized" bank, and the Company satisfied all applicable regulatory requirements imposed on it by the Federal Reserve. The following tables present the Company's regulatory capital position at December 31, 2002:

Management's Discussion and Analysis, continued WGNB

Table	10
Capital	Ratio

Actual	as of 1	December	31.	2002

Tier 1 Capital (to risk weighted assets) Tier 1 Capital minimum requirement	13% _4%
Excess	<u>9</u> %
Total Capital (to risk weighted assets) Total Capital minimum requirement	14% _8%
Excess	<u>_6</u> %
ge Ratio	<u>As of December 31, 2002</u>

Leverage Ratio

	As of December 31, 2002
Tier 1 Capital to average assets ("Leverage Ratio")	10%
Minimum leverage requirement	<u>4</u> %
Excess	<u>_6</u> %

For a more complete discussion of the actual and required ratios of the Company and its subsidiaries, see Note 9 to the consolidated financial statements. Average equity to average assets was 9.97% in 2002 and 8.57% in 2001. The ratio of dividends declared to net earnings was 35.1 % during 2002, compared with 35.5% in 2001.

Off Balance Sheet Risk

Through the operations of the Bank, the Company has made contractual commitments to extend credit in the ordinary course of its business activities. These commitments are legally binding agreements to lend money to the Bank's customers at predetermined interest rates for a specified period of time. At December 31, 2002, the Bank had issued commitments to extend credit of \$40,842,000 through various types of commercial lending arrangements and additional commitments through standby letters of credit of \$1,658,000. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on its credit evaluation of the borrower. Collateral varies but may include accounts receivable, inventory, property, plant and equipment, commercial and residential real estate. The Company manages the credit risk on these commitments by subjecting them to normal underwriting and risk management processes.

Asset/Liability Management

It is the Company's objective to manage assets and liabilities to provide a satisfactory, consistent level of profitability within the framework of established cash, loan, investment, borrowing and capital policies. Certain officers are charged with the responsibility for monitoring policies and procedures that are designed to ensure acceptable composition of the asset/liability mix. It is the overall philosophy of management to support asset growth primarily through growth of deposits and borrowing strategies, which minimize the Company's exposure to interest rate risk. The objective of the policy is to control interest sensitive assets and liabilities so as to minimize the impact of substantial movements in interest rates on earnings.

The asset/liability mix is monitored on a regular basis. A report reflecting the interest sensitive assets and interest sensitive liabilities is prepared and presented to management and the asset/liability management committee on at least a quarterly basis. One method to measure a bank's interest rate exposure is through its repricing gap. The gap is calculated by taking all assets that reprice or mature within a given time frame and subtracting all liabilities that reprice or mature within that time frame. The difference between these two amounts is called the "gap", the amount of either liabilities or assets that will reprice without a corresponding asset or liability repricing. A negative gap (more liabilities repricing than assets) generally indicates that the bank's net interest income will decrease if interest rates rise and will increase if interest rates fall. A positive gap generally indicates that the bank's net interest income will decrease if rates fall and will increase if rates rise.

The Company has adopted the objective of achieving and maintaining a one-year cumulative gap, as a percent of total assets, of between plus 20% and minus 20%. On a consolidated basis, the Company's one-year cumulative gap was a negative 3.59% of total assets at December 31, 2002. This position indicated that the Company was exposed to the potential for decreased earnings if interest rates were to continue to decline in the next twelve months.

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Management's Discussion and Analysis, continued

Due to inherent limitations in traditional gap analysis, the Company also employs more sophisticated modeling techniques to monitor potential changes in net interest income, net income and the market value of portfolio equity under various interest rate scenarios. Market risk is the risk of loss from adverse changes in market prices and rates, arising primarily from interest rate risk in the Company's loan and investment portfolios, which can significantly impact the Company's profitability. Net interest income can be adversely impacted where assets and liabilities do not react the same to changes in interest rates. At year-end 2002, the estimated impact of an immediate increase in interest rates of 100 basis points would have resulted in a decrease in net interest income over a 12-month period of .7%, with a comparable decrease in interest rates resulting in a decrease in net interest income of .7%. Management finds the above methodologies meaningful for evaluating market risk sensitivity; however, other factors can affect net interest income, such as levels of non-earning assets and changes in portfolio composition and volume.

The following table summarizes the amounts of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2002 that are expected to mature, prepay or reprice in each of the future time periods shown. Except as stated below, the amount of assets or liabilities that mature or reprice during a particular period was determined in accordance with the contractual terms of the asset or liability. Adjustable rate loans are included in the period in which interest rates are next scheduled to adjust rather than in the period in which they are due, and fixed rate loans and mortgage-backed securities are included in the periods in which they are anticipated to be repaid based on scheduled maturities, although the cash flows received often differ from scheduled maturities. The Company's savings accounts and interest-bearing demand accounts (NOW and money market deposit accounts), which are generally subject to immediate withdrawal, are included in the "One Year or Less" category, although historical experience has proven these deposits to be less interest rate sensitive over the course of a year and are subject to management's control.

Table 11 Interest Rate Gap Sensitivity (in thousands)

At December 31, 2002 Maturing or Repricing in

Interest-earning assets:	One Year <u>or Less</u>	Over 1 Year Thru <u>3 Years</u>	Over 3 Years Thru <u>5 Years</u>	Over 5 <u>Years</u>	<u>Total</u>
Interest-bearing deposits with					
Other banks	\$ 240	\$ -	\$ -	\$ -	\$ 240
Federal funds sold	30,703	-	-	_	30,703
Investment securities	9,434	8,652	6,660	28,936	53,682
Loans: Fixed rate	97,654	47,182	13,828	5,991	164,655
Variable rate	71,269	37,547	-	-	108,816
Total interest-earning assets	209,300	93,381	20,488	34,927	358,096
Interest-bearing liabilities:					
Deposits:					
Demand	\$ 123,831	\$ -	\$ -	\$ -	\$ 123,831
Savings	9,031	-	-	-	9,031
Time deposits	89,003	25,844	12,976	-	127,823
FHLB advances	- _	20,000		25,000	45,000
Total interest-bearing liabilities	<u>221,865</u>	45,844	12,976	25,000	<u>305,685</u>
per period	<u>(12,565</u>)	47,537	<u> 7,512</u>	9,927	52,411
Cumulative interest sensitivity difference	\$ <u>(12,565</u>)	\$ <u>34,972</u>	\$ <u>42,484</u>	\$ <u>52,411</u>	
Cumulative difference to total assets	(3.59)%	<u>9.99</u> %	12.13%	<u>14.97</u> %	



At December 31, 2002, the difference between the Company's liabilities and assets repricing or maturing within one year was \$12.6 million. The above chart indicates an excess of liabilities repricing or maturing within one year, thus a rise in interest rates would cause the Company's net interest income to decline. However, certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees or at different points in time to changes in market interest rates. Such is the case in analyzing NOW accounts, which are disclosed in the one year or less category. Those liabilities do not necessarily reprice as quickly or to the same degree as rates in general. Additionally, certain assets, such as adjustable-rate mortgages, have features that restrict changes in interest rates, both on a short-term basis and over the life of the asset. Changes in interest rates, prepayment rates, early withdrawal levels and the ability of borrowers to service their debt, among other factors, may change significantly from the assumptions made in the table.

Impact of Inflation, Changing Prices and Monetary Policies

The primary effect of inflation on the Company's operations is reflected in increased operating costs. Unlike industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, changes in interest rates have a more significant effect on the performance of a financial institution than do the effects of changes in the general rate of inflation and changes in prices. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. Interest rates are highly sensitive to many factors which are beyond the control of the Company, including the influence of domestic and foreign economic conditions and the monetary and fiscal policies of the United States government and federal agencies, particularly the Federal Reserve. The Federal Reserve implements a national monetary policy such as seeking to curb inflation and combat recession by its open market operations in United States government securities, control of the discount rate applicable to borrowing by banks, and establishment of reserve requirements against bank deposits. The actions of the Federal Reserve in these areas influence the growth of bank loans, investments and deposits, and affect the interest rates charged on loans and paid on deposits. The nature, timing and impact of any future changes in federal monetary and fiscal policies on the Company and its results of operations are not predictable.



REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders WGNB Corp. and Subsidiaries

Borrer Keadle Moore, UP

We have audited the accompanying consolidated balance sheets of WGNB Corp. and subsidiaries as of December 31, 2002 and 2001, and the related consolidated statements of earnings, comprehensive income, changes in stockholders' equity and cash flows for each of the three years ended December 31, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of WGNB Corp. and subsidiaries as of December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years ended December 31, 2002, in conformity with auditing standards generally accepted in the United States of America.

Atlanta, Georgia January 31, 2003

Tonsolidated Balance Oheets

December 31, 2002 and 2001



<u>Assets</u>

	<u>2002</u>	<u>2001</u>
Cash and due from banks, including reserve requirements of \$100,000 each year Federal funds sold	\$ 16,963,822 30,703,388	11,314,895 _19,684,000
Cash and cash equivalents	47,667,210	30,998,895
Securities available for sale Securities held to maturity Loans, net Premises and equipment, net Accrued interest receivable Other assets	52,131,793 3,500,000 269,212,860 5,959,767 2,027,228 4,622,304 \$ 385,121,162	54,934,146 2,000,000 249,560,369 6,306,346 1,936,980 4,485,301
Liabilities and Stockholders' Equ		<u>350,222,037</u>
•	ity	
Deposits: Demand Interest bearing demand Savings Time Time, over \$100,000	\$ 38,039,880 123,831,459 9,031,153 86,680,351 41,143,025	32,972,953 109,464,714 8,235,588 88,363,915 41,493,958
Total deposits	298,725,868	280,531,128
Federal Home Loan Bank advances Other borrowings Accrued interest payable Other liabilities	45,000,000 - 1,210,424 	35,000,000 1,282,000 1,895,387 2,309,195
Total liabilities	346,601,211	<u>321,017,710</u>
Commitments		
Stockholders' equity: Common stock, \$1.25 par value, 10,000,000 shares authorized; 3,306,733 and 3,100,355 shares issued and outstanding Additional paid-in capital Retained earnings Accumulated comprehensive income	4,133,416 5,367,172 27,709,213 1,310,150	3,875,444 829,324 24,111,323 388,236
Total stockholders' equity	38,519,951	29,204,327
	\$ 385,121,162	<u>350,222,037</u>



Consolidated Statements of Earnings

For the Years Ended December 31, 2002, 2001 and 2000

	2002	<u>2001</u>	2000
Interest income:	# 20.0/2.502	22 210 171	20,991,521
Interest and fees on loans	\$ 20,863,583	23,218,171 490,114	352,887
Interest on federal funds sold	249,061	490,114	332,007
Interest on investment securities:	1.5(0.530	1,661,092	1,813,713
U.S. Government agencies	1,560,529	916,520	697,902
State, county and municipal	1,159,393	262,426	192,829
Other	464,123		172,627
Total interest income	24,296,689	<u>26,548,323</u>	24,048,852
Interest expense:			
Interest on deposits:	. (0= 1 (0	2 200 070	2 512 002
Demand	1,487,148	2,398,878	2,513,082
Savings	94,811	227,721	237,909
Time	5,094,063	7,488,778	6,200,949
Interest on FHLB and other borrowings	2,048,130	1,953,643	1,404,606
Total interest expense	8,724,152	12,069,020	10,356,546
Net interest income	15,572,537	14,479,303	13,692,306
Provision for loan losses	483,340	910,500	508,700
Net interest income after provision for loan losses	15,089,197	13,568,803	13,183,606
Other income:			
Service charges on deposit accounts	3,195,766	2,921,445	2,158,729
Mortgage origination fees	938,439	823,363	245,833
Gain (loss) on sale of securities available for sale	6,705	21,381	(8,833)
Miscellaneous	1,110,170	784,185	<u>594,973</u>
Total other income	5,251,080	4,550,374	2,990,702
Other expenses:			
Salaries and employee benefits	7,186,935	6,504,486	5,419,337
Occupancy	1,646,537	1,555,737	1,407,503
Other operating	<u>3,293,841</u>	<u>2,799,169</u>	<u>2,455,885</u>
Total other expenses	12,127,313	10,859,392	9,282,725
Earnings before income taxes	8,212,964	7,259,785	6,891,583
Income taxes	2,668,299	2,470,664	2,487,406
Net earnings	\$ <u>5,544,665</u>	4,789,121	4,404,177
Net earnings per share	\$1.71	1.55	1.42
Diluted net earnings per share	\$1.69	1.52	1.41

See accompanying notes to consolidated financial statements.

Consolidated Statements of Comprehensive Income



For the Years Ended December 31, 2002, 2001 and 2000

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net earnings Other comprehensive income, net of tax: Unrealized gains on investment securities available-for-sale:	\$ <u>5,544,665</u>	4,789,121	4,404,177
Unrealized gains arising during the period Associated taxes	1,403,646 (477,240)	692,076 (262,712)	1,630,351 (618,881)
Reclassification adjustment for (gain) loss realized Associated taxes (benefit)	(6,705) 	(21,381) 8,116	8,833 (3,353)
Other comprehensive income	921,914	416,099	<u>1,016,950</u>
Comprehensive income	\$ <u>6,466,579</u>	<u>5,205,220</u>	<u>5,421,127</u>



Tonsolidated Statements of Thanges in Stockholders' Equity

For the Years Ended December 31, 2002, 2001 and 2000

	Comm	on Stock	Additional Paid-in	Retained	Accumulated Comprehensive	
	Shares	Amount	<u>Capital</u>	<u>Earnings</u>	Income (Loss)	<u>Total</u>
Balance, December 31, 1999	3,105,394	\$ 3,881,743	1,060,670	18,094,975	(1,044,813)	21,992,575
Cash dividends (\$.48 per share)	-	-	-	(1,471,459)	-	(1,471,459)
Retirement of common stock	(11,966)	(14,958)	(272,080)	-	-	(287,038)
Exercise of stock options	972	1,215	5,800	-	-	7,015
Issuance of common stock in lieu of directors' fees	1.055	1 210	22 474			24.702
	1,055	1,319	23,474	-		24,793
Change in unrealized holding gains on securities available for sale, net of tax					1,016,950	1,016,950
Net earnings	-	-	-	4,404,177	1,010,770	4,404,177
ivet carmings				4,104,1//		
Balance, December 31, 2000	3,095,455	3,869,319	817,864	21,027,693	(27,863)	25,687,013
Cash dividends (\$.55 per share)	_	_	-	(1,705,491)	-	(1,705,491)
Retirement of common stock	(2,466)	(3,083)	(52,282)	-	-	(55,365)
Exercise of stock options	6,260	7,825	39,687	-	-	47,512
Issuance of common stock in lieu of directors'						
fees	1,106	1,383	24,055	-	-	25,438
Change in unrealized holding gain on						
securities available for sale, net of tax	-	-	-	-	416,099	416,099
Net earnings				4,789,121	_	4,789,121
Balance, December 31, 2001	3,100,355	3,875,444	829,324	24,111,323	388,236	29,204,327
Cash dividends (\$.60 per share)	_	-	-	(1,946,775)	-	(1,946,775)
Retirement of common stock	(2,345)	(2,932)	(62,350)	-	-	(65,282)
Exercise of stock options	7,512	9,390	55,892	-	-	65,282
Common stock offering at \$24 per share, net						
of offering cost of \$33,546	200,000	250,000	4,516,454	-	-	4,766,454
Issuance of common stock in lieu of directors'						
fees	1,211	1,514	27,852	-	-	29,366
Change in unrealized holding gain on						
securities available for sale, net of tax	-	-	-	-	921,914	921,914
Net earnings	-			5,544,665		5,544,665
Balance, December 31, 2002	3,306,733	\$ 4,133,416	5,367,172	27,709,213	1,310,150	38,519,951

Consolidated Statements of Cash Flows



For the Years Ended December 31, 2002, 2001 and 2000

	2002	<u>2001</u>	<u>2000</u>
Cash flows from operating activities:			
Net earnings	\$ 5,544,665	4,789,121	4,404,177
Adjustments to reconcile net earnings to net cash	Ψ	1,7 07,121	2, 20 2, 2, 7
provided by operating activities:			
Depreciation, amortization and accretion	1,060,285	778,023	681,502
Provision for loan losses	483,340	910,500	508,700
Change in deferred income taxes	(163,472)	(341,386)	(221,275)
Gain (loss) on sale of securities available-for-sale	(6,705)	(21,381)	8,833
Loss (gain) on sale of premises and equipment	7,851	(3,481)	(11,647)
Gain on settlement of interest rate swap	(252,950)	-	-
Loss (gain) loss on sale of other real estate	9,710	(15,286)	(22,374)
Change in:			
Other assets	(254,145)	(1,111,019)	(724,670)
Other liabilities	(1,355,021)	<u>1,461,519</u>	292,712
Net cash provided by operating activities	_5,073,558	6.446,610	4,915,958
Cash flows from investing activities:			
Proceeds from sales of securities available for sale	6,498,385	1,080,000	560,520
Proceeds from maturities of securities available for sale	11,480,591	17,210,115	4,624,929
Purchases of securities available for sale	(14,135,073)	(32,675,694)	(2,286,470)
Purchase of securities held to maturity	(1,500,000)	(1,000,000)	-
Net change in loans	(20,526,228)	(25,484,898)	(44,159,879)
Proceeds from sales of premises and equipment	17,048	11,342	29,350
Purchases of premises and equipment	(426,370)	(1,321,684)	(788,315)
Capital expenditures for other real estate	(11,843)	(136,702)	-
Proceeds from sales of other real estate	<u> 157,730</u>	489,283	103,273
Net cash used by investing activities	(18,445,760)	(41,828,238)	(41,916,592)
Cash flows from financing activities:			
Net change in deposits	18,194,740	46,720,265	19,005,461
Federal Home Loan Bank advances	10,000,000	10,000,000	15,000,000
Repayment of Federal Home Loan Bank advances	-	-	(5,000,000)
Proceeds from other borrowings	-	372,000	1,220,000
Repayment of other borrowings	(1,282,000)	(390,000)	(270,000)
Proceeds from settlement of interest rate swap	252,950	-	-
Change in federal funds purchased	-	(600,000)	600,000
Offering proceeds, net of offering cost	4,766,454	-	-
Dividends paid	(1,891,627)	(1,651,553)	(1,402,784)
Exercise of stock options	65,282	47,512	7,015
Retirement of common stock	(65,282)	(55,365)	(287,038)
Net cash provided by financing activities	30,040,517	<u>54,442,859</u>	28,872,654
			/o.ac= aas
Change in cash and cash equivalents	16,668,315	19,061,231	(8,127,980)
Cash and cash equivalents at beginning of year	<u>30,998,895</u>	<u>11,937,664</u>	20,065,644
Cash and cash equivalents at end of year	\$ <u>47,667,210</u>	<u>30,998,895</u>	<u>11,937,664</u>



Consolidated Statements of Cash Flows, continued For the Years Ended December 31, 2002, 2001 and 2000

	<u>2002</u>	<u>2001</u>	2000
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	\$ 9,409,115	11,932,926	9,619,586
Income taxes	\$ 3,357,950	2,154,962	2,616,628
Non-cash investing and financing activities:			
Transfer of loans to other real estate	\$ 390,397	-	712,061
Change in unrealized gains on			
securities available for sale, net of tax	\$ 921,914	416,099	1,016,950
Change in dividends payable	\$ (55,148)	(53,938)	(68,675)
Issuance of common stock to directors in lieu of directors' fees	\$ 29,366	25,438	24,793

Notes to Consolidated Financial Statements



(1) Summary of Significant Accounting Policies

The following is a summary of the significant policies and procedures.

Basis of Presentation

The consolidated financial statements of WGNB Corp. (the "Company") include the financial statements of its wholly owned subsidiaries West Georgia National Bank (the "Bank") and West Georgia Credit Services, Inc. ("WGCS"). All significant intercompany accounts and transactions have been eliminated in consolidation.

The Bank commenced business in 1946 upon receipt of its banking charter from the Office of the Comptroller of the Currency (the "OCC"). The Bank is primarily regulated by the OCC and undergoes periodic examinations by this regulatory agency. The Company is regulated by the Federal Reserve and is also subject to periodic examinations. The Bank provides a full range of commercial and consumer banking services principally in Carroll and Douglas Counties, Georgia.

In 2002, the Company completed a public offering of 200,000 shares of its common stock at a purchase price of \$24.00 per share, or an aggregate amount of \$4,800,000. The offering was conducted through the Company's officers and directors on a best-efforts basis without compensation. The Company received net proceeds from the offering of \$4,766,654, representing total offering proceeds of \$4,800,000, less offering expenses of \$33,346.

During 2002, the Company merged the operation of WGCS into the Bank and the Company. Additionally, the Company has ceased offering non-traditional consumer financing. WGCS had operated under the name Mortgage & Loan Solutions and commenced operations in 1997 serving Paulding, Douglas and Carroll Counties.

The accounting and reporting policies of the Company, and the methods of applying these principles, conform with generally accepted accounting principles and with general practices within the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and income and expenses for the year. Actual results could differ significantly from those estimates. Material estimates common to the banking industry that are particularly susceptible to significant change in an operating cycle of one year include, but are not limited to, the determination of the allowance for loan losses, the valuation of any real estate acquired in connection with foreclosures or in satisfaction of loans and valuation allowances associated with the realization of deferred tax assets which are based on future taxable income.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks and federal funds sold.

<u>Securities</u>

The Company classifies its securities in one of three categories: trading, available for sale, or held to maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. Held to maturity securities are those securities for which the Company has the ability and intent to hold the security until maturity. All other securities not included in trading or held to maturity are classified as available for sale.

Trading and available for sale securities are recorded at fair value. Held to maturity securities are recorded at amortized cost, adjusted for the amortization of premiums and accretion of discounts. Unrealized holding gains and losses, net of the related tax effect, on securities available for sale are excluded from earnings and are reported as a separate component of accumulated comprehensive income in stockholders' equity until realized. Transfers of securities between categories are recorded at fair value at the date of transfer.

A decline in the market value of any available for sale investment below cost that is deemed other than temporary is charged to earnings and establishes a new cost basis for the security.



(1) Summary of Significant Accounting Policies, continued

Securities, continued

Premiums and discounts are amortized or accreted over the life of the related security as an adjustment to the yield. Realized gains and losses for securities classified as available for sale are included in earnings and are derived using the specific identification method for determining the cost of securities sold.

Loans and Allowance for Loan Losses

Loans are stated at the principal amount outstanding, net of unearned interest and the allowance for loan losses. Interest income on loans is recognized in a manner that results in a level yield on the principal amount outstanding. Nonrefundable loan fees are deferred, net of certain direct origination costs, and amortized into income over the life of the related loan.

Accrual of interest is discontinued on a loan when management believes, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of interest is doubtful.

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that the collectibility of the principal is unlikely. The allowance represents an amount which, in management's judgment based on historical losses and on current economic environment, will be adequate to absorb probable losses on existing loans that may become uncollectible. Loans deemed uncollectible are charged-off and deducted from the allowance and recoveries on loans previously charged-off are added back to the reserve.

Management's judgment in determining the adequacy of the allowance is based on evaluations of the collectibility of loans. These evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, current economic conditions that may affect the borrower's ability to pay, overall portfolio quality, and review of specific problem loans.

Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance based on their judgments of information available to them at the time of their examination.

Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets. When assets are retired or otherwise disposed, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in earnings for the period. The cost of maintenance and repairs that do not improve or extend the useful life of the respective asset is charged to income as incurred, whereas significant renewals and improvements are capitalized. The range of estimated useful lives for premises and equipment are:

Building and improvements 15 - 39 years Furniture and equipment 3 - 10 years

Other Real Estate

Properties acquired through foreclosure are carried at the lower of cost (defined as fair value at foreclosure) or fair value less estimated costs to dispose. Accounting literature defines fair value as the amount that is expected to be received in a current sale between a willing buyer and seller other than in a forced or liquidation sale. Fair values at foreclosure are based on appraisals. Losses arising from the acquisition of foreclosed properties are charged against the allowance for loan losses. Subsequent write-downs are provided by a charge to income through the allowance for losses on other real estate in the period in which the need arises.





(1) Summary of Significant Accounting Policies, continued

Income Taxes

The Company accounts for income taxes under the liability method. Accordingly, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

In the event the future tax consequences of differences between the financial reporting bases and the tax bases of the assets and liabilities results in deferred tax assets, an evaluation of the probability of being able to realize the future benefits indicated by such asset is required. A valuation allowance is provided for the portion of the deferred tax asset when it is more likely than not that some portion or all of the deferred tax asset will not be realized. In assessing the realizability of the deferred tax assets, management considers the scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies.

Derivative Instruments and Hedging Activities

The Company recognizes the fair value of derivatives as assets or liabilities in the financial statements. Changes in the fair value of a derivative depend on the intended use of the derivative instrument at inception. The change in fair value of instruments used as fair value hedges is accounted for in the earnings of the period simultaneous with accounting for the fair value change of the item being hedged. The change in fair value of the effective portion of cash flow hedges is accounted for in comprehensive income rather than earnings. The change in fair value of derivative instruments that are not intended as a hedge is accounted for in the earnings of the period of the change. When a swap contract is settled or terminated, the cumulative change in the fair value is amortized into income over the original hedge period. If the underlying hedged instrument is sold, the Company immediately recognizes the cumulative change in the derivative's value in the component of earnings.

As of December 31, 2002, the Company did not hold an interest rate swap. As of December 31, 2001, the Company held an interest rate swap, which was entered into as a means of managing its interest rate risk and accounted for the hedge instrument as a fair value hedge. The interest rate swap contract, with a notional amount of \$20,000,000, was used to hedge the Bank's fixed rate interest risk related to its borrowing with the Federal Home Loan Bank. Under the interest swap contract, the Company received a fixed rate of 3.45% and paid at a rate of 90 day LIBOR which was 1.89% at December 31, 2001. During 2002, the Company recognized \$252,950 in gains related to the settlement of the interest rate swap, which was reported as a component of other income.

Stock Compensation Plans

SFAS No. 123, "Accounting for Stock-Based Compensation", encourages all entities to adopt a fair value based method of accounting for employee stock compensation plans, whereby compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. However, it also allows an entity to continue to measure compensation cost for those plans using the intrinsic value based method of accounting prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", whereby compensation cost is the excess, if any, of the quoted market price of the stock at the grant date (or other measurement date) over the amount an employee must pay to acquire the stock. Stock options issued under the Company's stock option plan have no intrinsic value at the grant date, and under Opinion No. 25 no compensation cost is recognized for them. The Company has elected to continue with the accounting methodology in Opinion No. 25 and, as a result, has provided pro forma disclosures of net income and earnings per share and other disclosures, as if the fair value based method of accounting had been applied.



(1) Summary of Significant Accounting Policies, continued

Stock Compensation Plans, continued

Had compensation cost for the plan been determined based upon the fair value of the options at the grant dates, the Company's net earnings and net earnings per share would have been reduced to the proforma amounts indicated below:

		<u>2002</u>	<u>2001</u>	<u>2000</u>
Net earnings	As reported	\$ 5,544,665	4,789,121	4,404,177
	Proforma	\$ 5,465,894	4,748,635	4,373,964
Net earnings per share	As reported	\$ 1.71	1.55	1.42
	Proforma	\$ 1.69	1.53	1.41
Diluted earnings per share	As reported	\$ 1.69	1.52	1.41
	Proforma	\$ 1.66	1.51	1.40

The fair value of each option is estimated on the date of grant using the Black-Sholes Model for 2002 and the Minimum Value Model for 2001 and 2000. The following weighted average assumptions used for grants in 2002, 2001 and 2000, respectively: dividend yield of 2.40%, 2.00% and 1.70% risk free interest rates of 4.14%, 5.00% and 6.00%, respectively, and an expected life of 10 years. For disclosure purposes, the Company immediately recognized the expense associated with the option grants assuming that all awards will vest. The compensation expense included in the proforma results was determined based on the fair value of the option at the time of grant multiplied by the number of options granted net of tax effect.

Net Comprehensive Income

GAAP generally requires that recognized revenues, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the consolidated balance sheets, such items along with net income, are components of comprehensive income. The Company presents comprehensive income in a separate consolidated statement of comprehensive income.

Earnings Per Share

Earnings per common share are based on the weighted average number of common shares outstanding during the period. The effects of potential common shares outstanding during the period are included in diluted earnings per share. Stock options, which are described in note 10, are granted to key management personnel. During 2000, the Company completed a two for one stock split. Earnings per share and the related average shares outstanding for each reporting period have been restated to reflect the effects of the stock split.

For the Year Ended December 31, 2002	Net Earnings	Common Shares	Per Share Amount
Earnings per common share Effect of dilutive stock options	\$ 5,544,665 	3,243,849 42,353	\$ 1.71 (.02)
Diluted earnings per common share	\$ <u>5,544,665</u>	3,286,202	\$ <u>1.69</u>





(1) Summary of Significant Accounting Policies, continued

Earnings Per Share, continued

For the Year Ended December 31, 2001	Net Earnings	Common <u>Shares</u>	Per Share <u>Amount</u>
Earnings per common share Effect of dilutive stock options	\$ 4,789,121 ————	3,098,067 45,986	\$ 1.55 (.03)
Diluted earnings per common share	\$ <u>4,789,121</u>	3,144,053	\$ 1.52
For the Year Ended December 31, 2000	Net Earnings	Common <u>Shares</u>	Per Share <u>Amount</u>
For the Year Ended December 31, 2000 Earnings per common share Effect of dilutive stock options	Net Earnings \$ 4,404,177		

New Accounting Standards

Effective October 1, 2002, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 147, "Acquisitions of Certain Financial Institutions," which amends SFAS No. 72, "Accounting for Certain Acquisitions of Banking or Thrift Institutions." It also requires that those transactions be accounted for in accordance with SFAS No. 141, "Business Combinations," and SFAS No. 142 "Goodwill and Other Intangible Assets." Specifically, the requirement of SFAS No. 72 to recognize (and subsequently amortize) any excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired as an unidentifiable intangible asset no longer applies to business combinations within the scope of SFAS No. 72. In addition, this Statement amends SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets," to include in its scope long-term customer-relationship intangible asset of financial institutions such as depositor- and borrower-relationship intangible assets and credit cardholder intangible assets. Consequently, those intangible assets are subject to the same undiscounted cash flow recoverability test and impairment loss recognition and measurement provisions that SFAS No. 144 requires for other long-lived assets that are held and used. This new pronouncement will not have a significant impact on the financial position or results of operations of the Company.

Additionally, effective December 15, 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FASB Statement No. 123." This statement provides alternative methods of transition for voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, this statement amends the disclosure requirements of Statement 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on the reported results. This new pronouncement did not have a significant impact on the financial position of the Company.

Reclassifications

Certain reclassifications have been made in the prior years consolidated financial statements to conform to the presentation used in 2002.



(2) <u>Investment Securities</u>

Investment securities available-for-sale and held-to-maturity at December 31, 2002 and 2001 are summarized as follows:

Available for Sale	December 31, 2002				
		Gross	Gross	Estimated	
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	
U.S. Government agencies	\$ 3,522,598	85,752	_	3,608,350	
Mortgage-backed securities	20,811,410	771,173	_	21,582,583	
State, county and municipals	24,161,148	1,075,984	22,820	25,214,312	
Corporate bonds	1,686,405	40,143	22,020	1,726,548	
Corporate conds	_1,000,102			1,720,530	
	\$ <u>50,181,561</u>	<u>1,973,052</u>	<u>22,820</u>	<u>52,131,793</u>	
		Decemb	er_31, 2001		
		Gross	Gross	Estimated	
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	
U.S. Government agencies	\$ 3,854,196	45,942	843	3,899,295	
Mortgage-backed securities	26,360,027	232,317	84,840	26,507,504	
State, county and municipals	23,058,952	521,350	104,439	23,475,863	
State, county and indincipals	1,057,820	2,517	8,853	1,051,484	
	1,007,020	2,517	_ 0,075	1,071,404	
	\$ 54,330,995	802,126	198,975	<u>54,934,146</u>	
Held to Maturity		December	r 31, 2002		
		Gross	Gross	Estimated	
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	
Trust preferred securities	\$ 3,500,000	101,400	====	3,601,400	
		Decemb	er 31, 2001		
		Gross	Gross	Estimated	
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	
Trust preferred securities	\$ 2,000,000	<u>75,000</u>	40,400	2,034,600	



(2) Investment Securities, continued

The amortized cost and estimated fair value of investment securities available for sale and held to maturity at December 31, 2002, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

Available for Sale	Amortized Cost	Estimated Fair Value
U.S. Government agencies, state, county		
and municipals and corporate bonds:		
Within 1 year	\$ 2,939,558	3,013,077
1 to 5 years	3,973,214	4,187,078
5 to 10 years	3,835,098	3,944,455
After 10 years	18,622,281	19,404,600
Mortgage-backed securities	20,811,410	<u>21,582,583</u>
Held to Maturity	\$ 50,181,561	<u>52,131,793</u>
Trust preferred securities: After 10 years	\$ 3,500,000	3,601,400

Proceeds from sales of securities available for sale during 2002, 2001 and 2000 were \$6,498,385, \$1,080,000 and \$560,520, respectively, with the following gains and losses recognized:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Gross gains	\$ 6,705	21,831	-
Gross losses	\$ -	_	8,833

Investment securities with a fair value of approximately \$47,217,000 and \$52,755,000 as of December 31, 2002 and 2001, respectively, were pledged to secure public deposits, as required by law, and for other purposes.

(3) Loans

Major classifications of loans at December 31, 2002 and 2001 are summarized as follows:

			<u>2002</u>	<u>2001</u>
Real es	nercial, financial and agricultural state – mortgage state – construction mer	1	34,821,174 53,572,374 68,817,967 16,259,910	26,162,290 147,704,252 60,784,686 19,153,301
Less:	Unearned interest Allowance for loan losses	-	273,471,425 486,889 3,771,676 269,212,860	253,804,529 523,954 3,720,206 249,560,369

The Company grants loans and extensions of credit to individuals and a variety of businesses and corporations primarily located in its general trade area of Carroll, Paulding and Douglas Counties, Georgia. Although the Bank has a diversified loan portfolio, a substantial portion of the loan portfolio is collateralized by improved and unimproved real estate and is dependent upon the real estate market.



(3) Loans, continued

Changes in the allowance for loan losses for the years ended December 31, 2002, 2001 and 2000 are as follows:

	<u>2002</u>	<u>2001</u>	2000
Balance, beginning of year	\$ 3,720,206	2,919,812	2,281,298
Provision for loan losses	483,340	910,500	508,700
Loans charged off	(694,566)	(199,720)	(76,737)
Recoveries	262,696	89,614	_206,551
Balance, end of year	\$ <u>3,771,676</u>	3,720,206	<u>2,919,812</u>

(4) Premises and Equipment

Major classifications of premises and equipment at December 31, 2002 and 2001 are summarized as follows:

	2002	2001
Land	\$ 1,134,599	1,134,599
Buildings and improvements	5,833,246	5,869,136
Furniture and equipment	<u>5,313,252</u>	<u>5,545,112</u>
	12,281,097	12,548,847
Less: Accumulated depreciation	(6,321,330)	(6,242,501)
-	\$ 5,959,767	6,306,346

Depreciation expense amounted to \$748,049, \$700,825 and \$655,487 in 2002, 2001 and 2000, respectively.

(5) Time Deposits

At December 31, 2002 the scheduled maturities of time deposits are as follows:

2003	\$ 89,003,095
2004	17,410,969
2005	8,432,942
2006	10,209,651
2007 and thereafter	2,766,719
	\$ 127,823,376



(6) Lines of Credit

The Bank has lines of credit for overnight borrowings of \$11,000,000 at December 31, 2002 and 2002. The Bank also has a line of credit with the Federal Home Loan Bank of Atlanta (FHLB) totaling \$53,940,000 and \$43,140,000 at December 31, 2002 and 2001, respectively. Advances on the FHLB line of credit are subject to available collateral of the Bank. At December 31, 2002, the Bank had advances outstanding from the FHLB amounting to \$45,000,000. The following advances require quarterly interest payments:

<u>Advance</u>	Interest <u>Basis</u>	Current <u>Rate</u>	<u>Maturity</u>	Call Date	Early Conversion <u>Option</u>
\$ 10,000,000	Fixed	5.49%	May 2011	May 2006	May 2006, 3 month LIBOR
\$ 5,000,000	Fixed	6.14%	December 2004	-	-
\$ 5,000,000	Fixed	7.07%	May 2005	-	-
\$ 10,000,000	Fixed	6.16%	July 2005	-	-
\$ 5,000,000	Fixed	5.44%	February 2008	February 2003	February 2003, 3 month LIBOR
\$ 10,000,000	Fixed	3.37%	September 2012	September 2007	September 2007, 3 month LIBOR

At December 31, 2001, the Bank had advances outstanding from the FHLB amounting to \$35,000,000. The following advances require quarterly interest payments:

<u>Advance</u>	Interest <u>Basis</u>	Current <u>Rate</u>	<u>Maturity</u>	<u>Call Date</u>	Early Conversion <u>Option</u>
\$ 10,000,000	Fixed	5.49%	May 2011	May 2006	May 2006, 3 month LIBOR
\$ 5,000,000	Fixed	6.14%	December 2004	December 2001	December 2001, 3 month LIBOR
\$ 5,000,000	Fixed	7.07%	May 2005	May 2002	May 2002, 3 month LIBOR
\$ 10,000,000	Fixed	6.16%	July 2005	-	-
\$ 5,000,000	Fixed	5.44%	February 2008	February 2003	February 2003, 3 month LIBOR

The early conversion option allows the FHLB to convert the advances to a variable interest rate upon notification to the Bank. The FHLB advances are secured by the Bank's stock in the FHLB, its 1-4 family first mortgage loans and qualified commercial loans.

Additionally, during 1999 the Company entered into a \$1,750,000 line of credit arrangement with a financial institution that matures March 31, 2003. At December 31, 2002 and 2001, the Company had outstanding advances of \$0 and \$1,282,000, respectively. The facility requires interest payments quarterly with annual interest calculated at the prime rate minus 1.25%.



(7) Commitments

The Company is a party to financial instruments with off balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contractual amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on balance sheet instruments.

In most cases, the Company requires collateral to support financial instruments with credit risk. The following table summarizes the off balance sheet financial instruments as of December 31, 2002 and 2001:

		Approximate <u>Contractual Amount</u>		
		<u>2002</u>	<u>2001</u>	
Financial instruments whose contract amounts				
represent credit risk:				
Commitments to extend credit	\$	40,842,000	39,167,000	
Standby letters of credit		1,658,000	597,000	

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company, upon extension of credit is based on management's credit evaluation. Collateral held varies, but may include unimproved and improved real estate, certificates of deposit or personal property.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

(8) Stock Repurchase Plan

In 1996, the Board of Directors approved a Stock Repurchase Plan of up to \$2,000,000 of the Company's common stock currently outstanding. During 2001, the Board of Directors approved an additional \$1,000,000 to be used for the Stock Repurchase Plan. The Company redeemed 2,345 shares of common stock during 2002. At December 31, 2002, the Company had \$1,478,430 remaining to reacquire shares under the Stock Repurchase Plan.

(9) Regulatory Matters

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under certain adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of total and Tier I capital to risk-weighted assets and of Tier I capital to average assets. Management believes, as of December 31, 2002, that the Company and the Bank met all capital adequacy requirements to which it is subject.



(9) Regulatory Matters, continued

As of December 31, 2002 the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category. Presented below are the Company's and the Bank's actual capital amounts and ratios.

						To Be Well (Capitalized
		Actual		For Ca	pital	Under Prompt Corrective	
				Adequacy I	Purposes	Action Pro	ovisions
		<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
		(in 000's)		(in 000's)		(in 000's)	
As of December 31, 2002:							
Total Capital (to Risk							
Weighted Assets)							
Consolidated	\$		14%	≥22,889	≥8%	N/A	N/A
Bank	\$	35,424	12%	≥22,812	≥8%	≥28,515	≥10%
Tier I Capital							
(to Risk Weighted Assets)							
Consolidated	\$	37,210	13%	≥11,445	≥4%	N/A	N/A
Bank	\$	31,949	11%	≥11,406	>4%	≥17,109	≥ 6%
Tier I Capital							
(to Average Assets)							
Consolidated	\$	37,210	10%	≥15,149	≥4%	N/A	N/A
Bank	\$	31,949	8%	≥15,115	≥4%	≥18,894	≥ 5%
As of December 31, 2001:							
Total Capital (to Risk							
Weighted Assets)							
Consolidated	\$	31,493	12%	≥20,578	≥8%	N/A	N/A
Bank	\$	31,999	12%	≥20,706	≥8%	≥25,882	≥10%
Tier I Capital							
(to Risk Weighted Assets)							
Consolidated	\$	28,338	11%	≥10,289	≥4%	N/A	N/A
Bank	\$	28,824	11%	≥10,353	≥4%	≥15,530	≥ 6%
Tier I Capital							
(to Average Assets)							
Consolidated	\$	28,338	8%	≥13,963	≥4%	N/A	N/A
Bank	\$	28,824	8%	≥14,026	<u>≥</u> 4%	≥17,532	≥ 5%

Dividends paid by the Bank are the primary source of funds available to the Company. Banking regulations limit the amount of dividends that may be paid without prior approval of the regulatory authorities. These restrictions are based on the level of regulatory classified assets, the prior years' net earnings, and the ratio of equity capital to total assets. The Bank could pay dividends of approximately \$6,682,000 in addition to current earnings without obtaining prior regulatory approval.

(10) Incentive Stock Option Plan

Under the January 11, 1994 Incentive Stock Option Plan the Company may grant options to certain key officers to acquire shares of common stock of the Company at the then fair value, with the number of shares to be determined annually by agreed upon formulas. A total of 160,000 shares of common stock were reserved for possible issuance under this plan. At December 31, 2002, the Company had 39,735 options available for awards. Options were to be granted commencing March 8, 1994 and are to continue through the year 2004. The options may not be exercised prior to five years from the date of grant and are exercisable no later than ten years from that date. No compensation cost has been recognized for the stock options.



(10) Incentive Stock Option Plan, continued

A summary status of the Company's stock option plan as of December 31, 2002, 2001 and 2000, and changes during the years ending on those dates, is presented below:

	2002		2001		2000	
		Wtd. Avg. Exercise		Wtd. Avg. Exercise		Wtd. Avg. Exercise
	<u>Shares</u>	<u>Price</u>	<u>Shares</u>	<u>Price</u>	<u>Shares</u>	<u>Price</u>
Outstanding, beginning of year	96,279	\$13.75	88,049	\$12.04	81,221	\$10.90
Awarded during the year	17,272	\$24.00	14,490	\$22.50	7,800	\$21.50
Forfeited during the year	(5,681)	\$19.59	-	-	-	-
Exercised during the year	<u>(7,512</u>)	\$ <u>8.69</u>	<u>(6,260</u>)	\$ <u>7.59</u>	<u>(972</u>)	\$ <u>7.22</u>
Outstanding, end of year	<u>100,358</u>	\$ <u>15.57</u>	<u>96,279</u>	\$ <u>13.75</u>	<u>88,049</u>	\$ <u>12.04</u>
Options exercisable at year end	<u>36,792</u>		<u>23,220</u>		<u>13,104</u>	
Weighted average fair value of options granted during the year		\$ <u>6.91</u>		\$ <u>4.40</u>		\$ <u>6.10</u>

The following information applies to all options outstanding at December 31, 2002:

Range of exercise prices

\$ 7.22 to \$24.00

Weighted average remaining contractual life (years)

5.68

(11) <u>Defined Contribution Plan</u>

The Company began a qualified retirement plan pursuant to Internal Revenue Code Section 401(k) in 1996 covering substantially all employees subject to certain minimum age and service requirements. Contribution to the plan by employees is voluntary. During 2002, 2001 and 2000, the Company matched 100% of the participants' contributions up to 6% of the participants' salaries which is limited to the annual 401(k) contribution limits. The Company also made discretionary contributions to the plan in 2002, 2001 and 2000 of 5% of participants' salaries. Contributions to the plan charged to expense during 2002, 2001 and 2000 were \$366,148, \$365,993 and \$303,996, respectively.

(12) Income Taxes

The components of the provision for income taxes in the consolidated statements of earnings for the years ended December 31, 2002, 2001 and 2000 are as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Current: Federal State	\$ 2,571,959 259,812	2,518,696 293,354	2,356,552 352,129
Deferred: Federal State	(145,490) (17,982)	(305,772) (35,614)	(208,558) (12,717)
Total	\$ <u>2,668,299</u>	<u>2,470,664</u>	2,487,406



(12) Income Taxes, continued

The differences between the provision for income taxes and the amount computed by applying the statutory federal income tax rate to earnings before income taxes are as follows:

tax face to carming before meetine taxes are as follows.	<u>2002</u>	2001	2000
Pretax income at statutory rates Add (deduct):	\$ 2,790,917	2,468,327	2,343,138
Tax-exempt interest income State taxes, net of federal effect Non-deductible interest expense Other	(331,773) 180,054 28,636 465	(268,094) 223,384 39,909 7,138	(234,594) 205,023 33,905 139,934
	\$ 2,668,299	<u>2,470,664</u>	<u>2,487,406</u>

The following summarizes the net deferred tax asset, which is included as a component of other assets, at December 31, 2002 and 2001.

	<u>2002</u>	<u>2001</u>
Deferred income tax assets:		
Allowance for loan losses	\$ 1,285,218	1,198,007
Other real estate owned	84,688	-
Other	<u>82,962</u>	41,070
Total gross deferred income tax assets	1,452,868	1,239,077
Deferred income tax liabilities:		
Premises and equipment	(335,070)	(284,757)
Net unrealized gain on securities available for sale	(661,626)	(214,915)
Other	(2,050)	(2,044)
Total gross deferred income tax liabilities	(998,746)	(501,716)
Net deferred income tax asset	\$ 454,122	<u>737,361</u>

(13) Related Party Transactions

The Bank conducts transactions with directors and executive officers, including companies in which they have beneficial interests, in the normal course of business. It is the Bank's policy to comply with federal regulations that require that loan transactions with directors and executive officers be made on substantially the same terms as those prevailing at the time made for comparable loans to other persons. The following summary reflects activity for related party loans for 2002:

Beginning balance	\$	5,367,300
New loans		9,612,341
Repayments		(9,132,681)
Change in related parties		(413,553)
Ending balance	\$	5,433,407
Zitanig calance	Ψ	2, 107

At December 31, 2002, deposits from directors, executive officers, and their related interests totaled approximately \$3,947,000.



(14) Other Operating Expenses

Components of other operating expenses which exceed 1% of total interest income and other income are as follows:

		<u>2002</u>	<u>2001</u>	<u>2000</u>
Professional fees Software licensing fee		521,305 323,654	355,018 256,712	313,023 84,493

(15) Fair Value of Financial Instruments

The Company is required to disclose fair value information about financial instruments, whether or not recognized on the face of the balance sheet, for which it is practicable to estimate that value. The assumptions used in the estimation of the fair value of the Company's financial instruments are detailed below. Where quoted prices are not available, fair values are based on estimates using discounted cash flows and other valuation techniques. The use of discounted cash flows can be significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The following disclosures should not be considered a surrogate of the liquidation value of the Company or its subsidiaries, but rather a good-faith estimate of the increase or decrease in value of financial instruments held by the Company since purchase, origination, or issuance.

Cash and Cash Equivalents

For cash, due from banks and federal funds sold, the carrying amount is a reasonable estimate of fair value.

Investment Securities

The fair values for investment securities are based on quoted market prices.

Loans

The fair value of fixed rate loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings. For variable rate loans, the carrying amount is a reasonable estimate of fair value.

Deposits

The fair value of demand deposits, savings accounts, NOW and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed maturity certificates of deposit is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities.

Federal Home Loan Bank Advances

The fair value of advances outstanding is based on the quoted value provided by the FHLB.

Other Borrowings

Because other borrowings are based on variable rates, the carrying value is a reasonable estimate of fair value.

Commitments to Extend Credit, Standby Letters of Credit

Off balance sheet instruments (commitments to extend credit and standby letters of credit) are generally short-term and at variable interest rates. Therefore, both the carrying value and estimated fair value associated with these instruments are immaterial.

Derivative Instruments

Fair value is estimated as the amount the Company would receive or pay to terminate the contract as of the reporting date. There were no contracts outstanding at December 31, 2002. At December 31, 2001, the fair value of the contract outstanding was \$0.



(15) Fair Value of Financial Instruments, continued

Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on many judgements. These estimates are subjective in nature and involve uncertainties and matters of significant judgement and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include deferred income taxes and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

The carrying amount and estimated fair values of the Company's financial instruments at December 31, 2002 and 2001 are as follows:

	20	002	2001	
	Carrying	Estimated	Carrying	Estimated
	<u>Amount</u>	<u>Fair Value</u>	<u>Amount</u>	<u>Fair Value</u>
Assets:				
Cash and cash equivalents	\$ 47,667,210	47,667,210	30,998,895	30,998,895
Securities available for sale	\$ 52,131,793	52,131,793	54,934,146	54,934,146
Securities held to maturity	\$ 3,500,000	3,601,400	2,000,000	2,034,600
Loans	\$ 269,212,860	270,684,750	249,560,369	251,334,812
Liabilities:				
Deposits	\$ 298,725,868	301,439,155	280,531,128	283,125,277
Federal Home Loan Bank advances	\$ 45,000,000	49,035,029	35,000,000	36,990,382
Other borrowings	\$ -	-	1,282,000	1,282,000



Equity in undistributed earnings of Bank

Net earnings

Balance Sheets

December 31, 2002 and 2001

<u>Assets</u>

		<u>2002</u>	<u>2001</u>	
Cash	\$	5,047,181	708,569	
Investment in Bank	Ψ	33,238,343	28,726,314	
Investment in WGCS		-	270,638	
Securities available for sale		672,000	-	
Funds due from WGCS		-	1,282,000	
Other assets		297,656	19,238	
	\$	39,255,180	31,006,759	
<u>Liabilities and Stockholde</u>	rs' Equit	Ţ		
Dividends payable	\$	515,049	459,901	
Line of credit		-	1,282,000	
Other liabilities		220,180	60,531	
Total liabilities		<u>735,229</u>	1,802,432	
Stockholders' equity		<u>38,519,951</u>	<u>29,204,327</u>	
	¢	20 255 190	21 007 750	
	\$	<u>39,255,180</u>	<u>31,006,759</u>	
0.00				
Statements of Earni	ngs			
For the Years Ended December 31, 2	002, 20	01 and 2000		
		<u>2002</u>	2001	<u>2000</u>
Dividends from Bank	\$	1,946,290	1,954,115	1,721,185
Other income	ŕ	60,637	82,338	41,617
Other expense		(51,332)	(157,314)	(125,655)
•				
Earnings before equity in undistributed				
earnings of subsidiaries		1,955,595	1,879,139	1,637,147
		/2		(06)
Equity in undistributed earnings (loss) of WGCS		(22,803)	23,739	(89,272)

3,611,873

<u>5,544,665</u>

\$

2,886,243

4,789,121

2,856,302

4,404,177





(16) WGNB Corp. (Parent Company Only) Financial Information, continued

Statements of Cash Flows

For the Years Ended December 31, 2002, 2001 and 2000

		2002	2001	2000
Cash flows from operating activities:	<i>d</i> •		/ 500 101	((0 (155
Net earnings	\$	5,544,665	4,789,121	4,404,177
Adjustments to reconcile net earnings to net				
cash provided by operating activities:		(440		
Accretion on securities available-for-sale		6,440	(2.00(.2/2)	(2.05/.202)
Equity in undistributed earnings of Bank		(3,611,873)	(2,886,243)	(2,856,302)
Equity in undistributed earnings of WGCS		22,803	(23,739)	89,272
Change in other assets		<u>(131,488</u>)	<u>(11,904)</u>	703
Change in other liabilities		189,015	37,645	73,305
Net cash provided by operating activities		2,019,562	1,904,880	1,711,155
Cash flows from investing activities:				
Net assets transferred from WGCS		91,895	-	-
Purchase of securities available-for-sale		(647,672)	-	-
Net cash used by investing activities		(555,777)		
Cash flows from financing activities:				
Proceeds from borrowings		_	372,000	1,220,000
Payments on borrowings		(1,282,000)	(390,000)	(270,000)
Loan to WGCS		(1,202,000)	(372,000)	(1,220,000)
Payments received from WGCS		1,282,000	390,000	270,000
Offering proceeds, net of offering cost		4,766,454	-	=, 0,000
Dividends paid		(1,891,627)	(1,651,553)	(1,402,784)
Exercise of stock options		<u>65,282</u>	47,512	7,015
Retirement of common stock		(65,282)	(55,365)	(287,038)
remember of common stock		(05,202)	()),50)	(20), (000)
Net cash provided (used) by financing activities		2,874,827	(1,659,406)	(1,682,807)
Increase in cash		4,338,612	245,474	28,348
Cash at beginning of year		708,569	463,095	434,747
Cash at end of year	\$	5,047,181	708,569	463,095
Supplemental disclosure of non-cash financing activities:				
Change in dividends payable	\$	(55,148)	(53,938)	(68,675)
Changes in unrealized gains (losses) on securities	Ψ	(22,110)	()),))	(00,07)
available-for-sale, net of tax, of Bank	\$	921,914	416,099	1,016,950
Issuance of common stock to directors in lieu of directors' fees	\$	29,366	25,438	24,793
Transfer of assets from WGCS to the Company	\$	155,940	<i>کی</i> , 100	- 1 ₁ / /J
Transfer of assets from woos to the Company	Ψ	1 J J, J T U	-	_

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Lerformance

Few organizations ever achieve the coveted position in Georgia's Top 100 Public Performing Companies. Yet WGNB Corp. achieved that position in one of the most difficult economic years in recent history. Your Company

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WGNB Corp. was named one of Georgia's Top 100 Public

Performing Companies.

performed well in Market Value, Return on Equity and Total Return on Investment. Your CEO was hailed by the Times Georgian as one of the "Movers, Shakers and Newsmakers" in October 2002. These accolades were warranted because of the extraordinary performance of your Company.

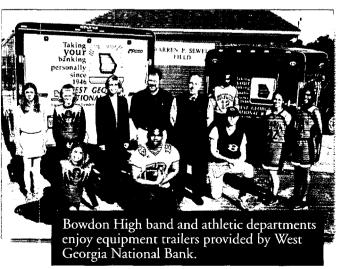


Focus

The year 2002 held many news reports of corporations that suffered due to lack of focus. WGNB Corp., on the other hand, has maintained a steady course of economic growth that relied on superior customer service and expansion of banking products to meet the changing needs of our customers. The Company focuses on achieving the greatest return to its investors by providing the best possible service to those it serves.

Community Dedication

WGNB Corp. gives more to the communities it serves than simply excellent banking. The Directors, and staff of WGNB Corp. and West Georgia National Bank support education at all levels, including sponsorship of events at the State University of West Georgia, purchase of equipment for area schools and sponsorship of literacy events. WGNB Corp. is especially dedicated to activities that promote the economic development of the communities it serves.





Technology

A successful business must be aggressive in the realm of technology. During the past year, West Georgia National Bank updated its three-year technology plan, enhanced the On-Line Banking program and designed

a comprehensive customer information and identification theft protection plan.





Training

The changing needs of our consumers mandate extensive training of our staff. In addition to our on-going training, WGNB conducted Sales and Service Training for all employees and specialized training for Board members and senior management.

Specialized training prepares Directors for informed decisions.

Vision

WGNB Corp. is never satisfied with business as usual. The Company is the premier financial institution in our region, yet we are always on a quest to achieve new heights. Expansion of services, acquisitions of compatible financial institutions, and growth into new geographic areas are just a few of the opportunities that may lie ahead.



Leighton Alston and Richard Duncan look to new vistas of opportunity for the Company.





Officers of W GI1D Corp	Officers	of	WGNB	Corp.
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Officers of w GIVD Cor				
L. Leighton Alston				
Richard A. Duncan				
Steven J. Haack	Secretary and Treasurer			
Officers of West Georgia National Bank				
L. Leighton Alston				
Richard A. Duncan				
H. B. Lipham, III				
W. Galen Hobbs, Jr.				
Steven J. Haack				
M. Dan Butler				
William R. Whitaker				
Bill Barker	Vice President			
Jeffrey A. Bush	Vice President			
Julian C. Carter, Jr.	Vice President			
J. Keith Crawford	Vice President			
Christy Guynn Denney	Vice President			
Lisa Robertson Durian	Vice President			
Janice C, Fraser	Vice President			
Larry G. Harris	Vice President			
C. Scott McDonald	Vice President			
Jon P. Minecci	Vice President			
Kay H. Moon	Vice President			
Bobby J. Sanders	Vice President			
Phil B. Stamps	Vice President			
Diane H. Stephens				
Steven C. Walburn	Vice President			
Wayne E. Hopkins	Assistant Vice President			
Dulcie Y. Powell	Assistant Vice President			
Melanie W. Robinson	Assistant Vice President			
Fletcher L. Underwood	Assistant Vice President			
Andrew J. Bates	Banking Officer			
Ann H. Bell	Banking Officer			
Lisa Langston	Banking Officer			
Joseph C. Morck	Banking Officer			
Sylvia S. Negri	Banking Officer			
Becky P. Payne	Banking Officer			
Lisa Lee	CRA/Compliance Officer			
Toby R. Cole	Assistant Banking Officer			
Susan Pierce	Assistant Banking Officer			
Jerlene K. Stapler	Assistant Banking Officer			
Amy L. Wood	Assistant Banking Officer			

Directors

W. T. (Tommy) Green, Jr., Chairman

L. Leighton Alston Wanda W. Calhoun Grady Woodfin (Woody) Cole Richard A. Duncan L. G. (Jack) Joyner R. David Perry L. Richard Plunkett Dr. Thomas E. Reeve, III
Thomas T. Richards
Oscar W. Roberts, III
Frank T. (Tommy) Thomasson, III
J. Thomas Vance
Charles M. Willis, Sr.
Joe Whit Walker, Chairman Emeritus

